# **KATY FREEWAY PLAZA** SWQ of I-10 & Mason Road 22121 Katy Freewway | Katy, TX 77450 LUXO UNIFORM SPECIALISTS **JOAQUIN OROZCO ERIC BROUSSARD** Principal, Market Leader Vice President \$4,601,366.67 6.0% 15,718 SF 281.445.0033 281.445.0033 **CAP RATE GLA** jorozco@resolutre.com ebroussard@resolutre.com resolutre.com resolutre.com

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JOAQUIN OROZCO
Principal, Market Leader
281.445.0033
jorozco@resolutre.com
resolutre.com

**ERIC BROUSSARD** 

Vice President 281.445.0033 ebroussard@resolutre.com resolutre.com



## KATY FREEWAY PLAZA

- Excellent Frontage, access and visibility on Katy Freeway I-10, Houston's most important and heavily traveled east-west transportation corridor.
- Over 16,480 cars per day pass by the center on I-10
- Prime location in Greater West Houston, one of the fastest growing suburban areas in the nation.
- Just east of the Grand Parkway, Houston's newest outer loop.

## Confidential Memorandum and Disclaimer

Please note that the use of this Offering Memorandum and the Information ("Information") provided is subject to the terms, provisions and limitations of the confidentiality agreement which we have provided to you ("Buyer") and requested an executed copy.

Brokerage Relationships: By taking possession of and reviewing the information contained herein, Buyer acknowledges that the Listing Team of RESOLUT RE ("Brokers") are acting as Seller's Agent in the disposition assignment for the property. Buyer acknowledges receipt of the form entitled Information About Brokerage Services.

Non-disclosure of Information: By taking possession of and reviewing the Information contained herein, Buyer agrees not to disclose, permit the disclosure of, release, disseminate or transfer any of the Information obtained from Broker or the Property owner ("Owner") to any other person or entity except as permitted herein. Buyer shall take all appropriate precautions to limit the dissemination of the Information only to those persons within the firm who need to know the Information. The phrase "within the firm" shall be deemed to include outside attorneys, accountants and investors.

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PRICE:

\$4,601,366.67



**CAP RATE:** 

6.0%

### PROPERTY HIGHLIGHTS

Property Address	22121 Katy Freeway Katy, TX 77450
Location	SWQ of I-10 & Mason Road
County	Harris
Property ID	1071390000035
Gross Leasable Area	15,718 SF
Lot Size	43,561 SF / 1.0 Acres
Year Built	1984 (HCAD)
Occupancy	100%
Lease Type	NNN lease
Parking spaces	57

## AREA TRAFFIC GENERATORS

























## **PROPERTY OVERVIEW**

#### **INVESTMENT OVERVIEW:**

Located in the Far Katy South Submarket, Katy Freeway Plaza is one of few centers right on Katy Freeway. The 15,718 SF shopping center was recently updated with a modern façade and new pylon sign. The visibility of this center is unparallel. The seven tenants in the center are very synergistic and complementary. They all benefit from the high traffic along Katy Freeway and from nearby landmarks such as the Energy Corridor, University of Houston Victoria Campus, Katy Mills Mall, Memorial Hermann Katy Hospital, Houston Methodist West Hospital, and Texas Children's Hospital just to name a few. Furthermore, the submarket is one of the strongest in Houston.

#### SUBMARKET SUMMARY:

A combination of high incomes, strong household growth, and high rents make Far Katy South one of the premier retail submarkets in Houston. In addition, the submarket is home to the massive Katy Mills super-regional mall, which accounts for nearly 2 million SF of retail space and draws shoppers from all over Houston.

Located about 30 miles west of Downtown Houston, Far Katy South is a fast-growing suburban submarket west of Houston and home to Cinco Ranch, Fulshear, and parts of Katy. Incomes trend above the Houston metro average, and population growth has exceeded the Houston average on a percentage basis over the past decade. According to the most recent 2021 census data, Fulshear grew its population by around 1,400% since 2010 and was the fastest growing city in the Houston area and Texas. Meanwhile, Katy's population increased more than 100% since 2010, also one of the most rapid growth rates in the country.

A much lighter construction pipeline compared to years prior, paired with increased demand, has compressed the submarket's vacancy rate over the past several quarters. In addition, the submarket's long-term growth drivers, including strong household growth, are reasons for continued optimism and point to why the area continues to draw new residents, retailers, and investors.

Retail in the Far Katy South Submarket continues to benefit from strong demand, as has been the case over the past several years, and the vacancy rate here typically trends below the metro average. Over the past 12 months, 240,000 SF of retail space was absorbed – among the highest out of Houston submarkets. The vacancy rate in Far Katy South has compressed by -1.0% during this time and sits at around 5.0%, below the metro average of 5.2%. The submarket's vacancy rate has averaged 5.2% over the past five years. Looking forward, the supply pipeline has cooled, and supply-side pressure on the vacancy rate is not expected in the near term.

Leasing activity has been healthy over the past four quarters, and quarterly volume is now in line with figures seen prior to the pandemic. Smaller tenants are the most active; about 90% of new leases during 22Q1 were for spaces under 5,000 SF. Food and beverage users, like Fusion Grill and Silver King's Coffee and Tea, and spas such as Perfect Image Med Spa are penning new leases. Larger users, however, are also adding locations. For example, in 22Q1, Adventure sports center AGR Sports signed a 19,500-SF lease at the Katy Ranch Crossing Center.

The submarket's magnetism is fueled by more affordable housing than inside Houston's 610 Loop and excellent public schools. Incomes are above the Houston metro average, and neighborhoods with median household incomes well north of \$95,000 are prevalent in the submarket. As an affluent, exurban submarket, it is one of the fastest-growing retail nodes in Houston and robust demographic growth should continue to sustain the local retail sector.

Submarket Summary Source: Costar

# **RENT ROLL**

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	SUITE	START	EXPIRE	SF	BR/MO	BR/SF/YR	BR/YR	NOTES
K&M Home Furniture	22121	10/5/20	11/30/30	6,504	\$8,273.83	\$15.27	\$99,286.00	Increases to \$15.27. 10/22
Hi Beautiful	22121 B	1/15/22	1/31/27	874	\$1,383.83	\$19.00	\$16,606.00	Increases to \$19.50, 2/1/23
Uniforms Specialist	22129	8/1/09	1/21/26	2,080	\$3,293.33	\$19.00	\$39,520.00	Flat
Luxo Boutique	22145	8/31/21	8/31/26	1,710	\$2,565.00	\$18.00	\$27,360.00	Increases every yr by \$1/sf/yr
Bespoke XV Formal	22145C	2/14/22	3/31/27	1,100	\$1,833.33	\$20.00	\$22,000.00	1st full month rent 6/1/22; increases every yr
Spring Cypress Flower	22145B	4/5/22	5/31/27	1,700	\$2,833.33	\$20.00	\$34,000.00	1st full month 9/22
Hertz	22147	3/1/10	2/28/25	1,750	\$3,109.17	\$21.32	\$37,310.00	Expiration 2/25
8								
Total				15,718	\$23,291.83	\$17.56	\$276,082.00	



EXPENSES				
Item Description	2022 NNN Budget			
Trash Removal	\$2,160			
Repairs & Maintenance	\$22,200			
Contract Services	\$6,120			
Utilities	\$3,600			
Management Fees	\$22,200			
Property Taxes	\$50,020			
Insurance	\$13,800			
Administrative	\$3,960			
Total Expenses	\$124,060			
	\$7.89			
Increase/ <decrease></decrease>	-4.82%			









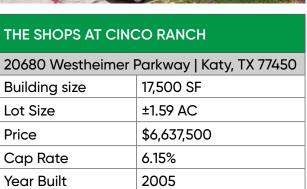
21788 Katy Fwy – Far Katy North Submarket				
21788 Katy Fwy   Katy, TX 77449				
GLA	28,660 SF			
Lease \$33.00/NNN				
Available SF 1,955 SF				
Year Built 2017				

1420 Katy Fort Bend Rd - Far Katy North Submarket			
1420 Katy Fort Bend Rd   Katy, TX 77493			
GLA	20,000 SF		
Lease \$24.00/NNN			
Available SF 2,497			
Year Built 2016			

19504–19506 Katy Fwy – Far Katy North Submarket				
19504-19506 Katy Fwy   Houston, TX 77094				
GLA	103,723 SF			
Lease	\$30.00/NNN			
Available SF	2,000			
Year Built 1984				









# SHOPS AT MORTON RANCH CROSSING Morton Ranch Rd, | Katy, Texas 77449 Building size 18,240 SF Lot Size 100,624 SF Price \$9,300,196 Cap Rate 6.15% Year Built 2020



LONG MEADOW FARMS CENTER				
7101 W. Grand Pkwy S   Richmond, TX 77407				
Building size	14,763 SF			
Lot Size ±1.6956 AC				
Price \$6,750,000				
Cap Rate	6.89%			
Year Built 2015				

## **TENANT PROFILES**



Living in style and luxury shouldn't empty your wallet. Shopping at Kassa Mall Home Furniture in Houston, TX is your one stop shop to get the best furniture for all the rooms in your house.

Since opening our doors in 2009 our commitment to our clients and our passion for below market price on high quality furniture has remained at the core of everything we do. We take a client-focused approach to designing spaces that reflect our clients' personalities, spirits, and imagination. We believe in building lifelong relationships and improving our clients lives through great customer service and stunning designs.

We are the skincare experts and Clear Skin Coaches of the Hi Beautiful Aesthetics. Our 5+ years of training and experience as Acne Specialists, Medical Estheticians, enable us to create a fully integrated treatment plan, customized to your unique causes and triggers of acne.



Whether it was struggling with severe acne, suffering from dry & irritated skin, or watching friends and family encounter a smaller life due to embarrassment over their skin, we have been in your shoes. More importantly, we found a way to permanently clear acne that worked for us, for thousands of clients, and can work for you too!

Each of our clients is unique and has a different set of factors that cause their acne. Our proven system and knowledgeable coaches work closely with our clients to create and refine a custom regimen until they are clear. Using advanced Digital Health tools and systems, we now help clients all over the United States to be free and clear of acne once and for all.



Uniform Specialists of Katy carries name brand uniforms int he latest styles and colors. We keep up with the latest trends in styles for our healthcare customers. Uniform Specialists of Katy has been proudly serving the Houston/Katy area since July 2009.

Theresa has been established in the Medical Uniform and Instruments business since 2009. She is a frequent donor to the Salvation Army with brand new Uniforms. It is her way of giving back to the community in the best possible way she can. Theresa asks for you to join her in donating to the Salvation Army whenever possible.

## **TENANT PROFILES**



Luxo boutique was establised in 2016 and is is located in Houston, TX, United States and is part of the Clothing Stores Industry. What makes their products special, apart from our creative design and premium quality, is that everything they do, they do with love.



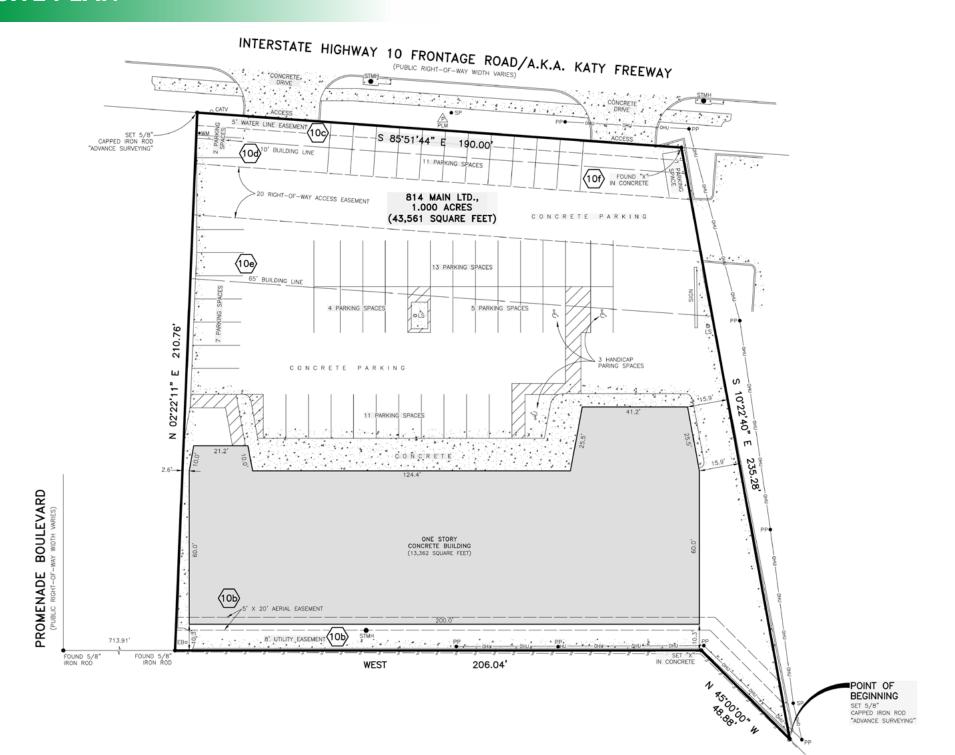
At Bespoke, we have the dress made for you. Bespoke was born in November 2021, after a conversation led to the unraveling of "made particularly for me". Our founder, Johanna Reyes, who has over 10 years of experience in the retail industry, and having seen customers buy their bespoke dress, dreamed of helping quinceñearas find the dress that bespoke to them.

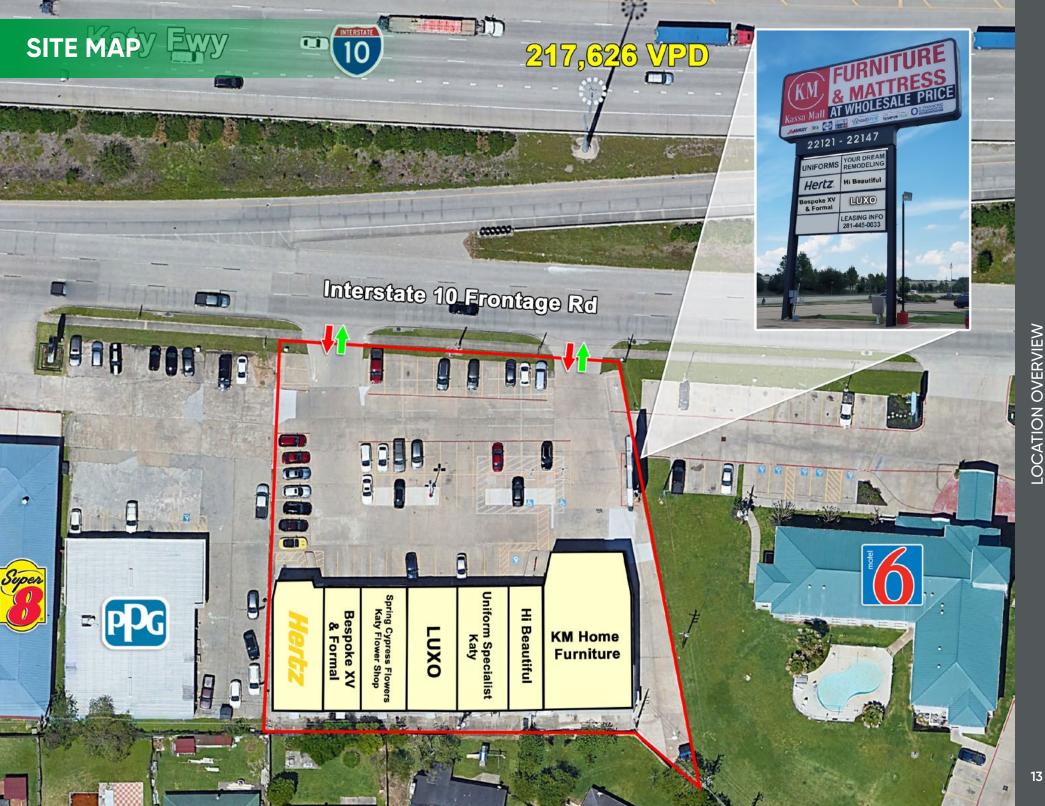
As retailers, at Bespoke you can find dresses from: Morilee, Mary's Bridal, Princesa By Ariana Vara and Q By DaVinci



We are proud to be the only true global rental car company, providing quality car rental service for over 90 years. We sell cars that are carefully selected from the rental fleet, have undergone extensive pre-delivery inspections and passed all requirements to be accepted as a Hertz Certified vehicle. We offer no-haggle pricing with vehicles often thousands of dollars below retail value.

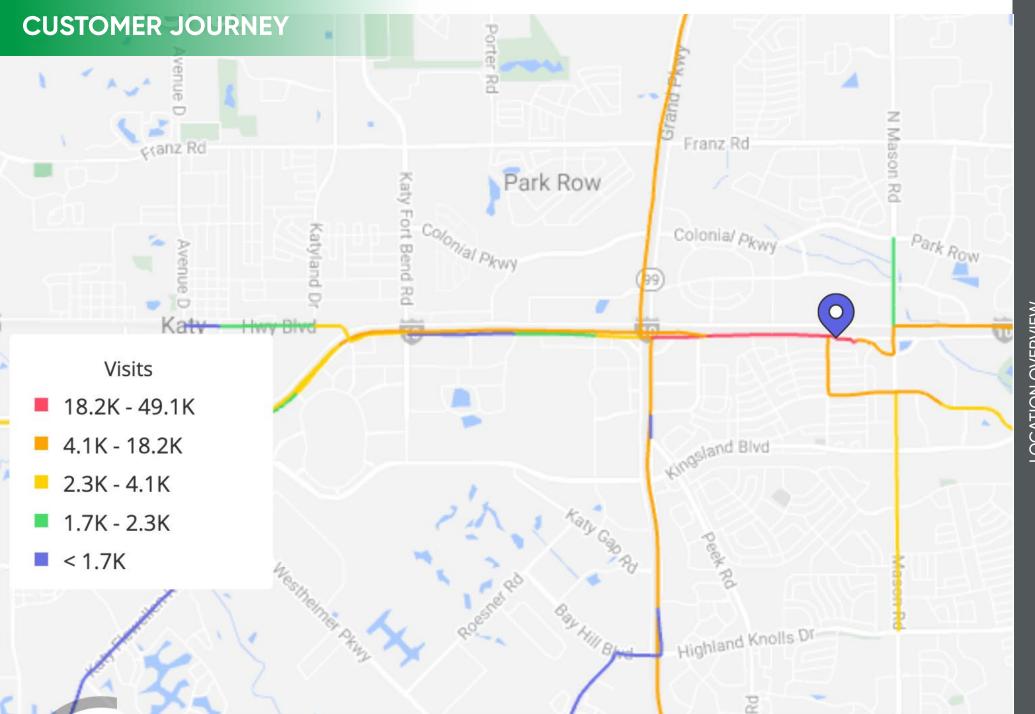
Whether moving across town or making extra large deliveries, we're here to help. Hertz has set the standard for quality, reliability and service worldwide. We bring you that same dependability for all your moving needs.

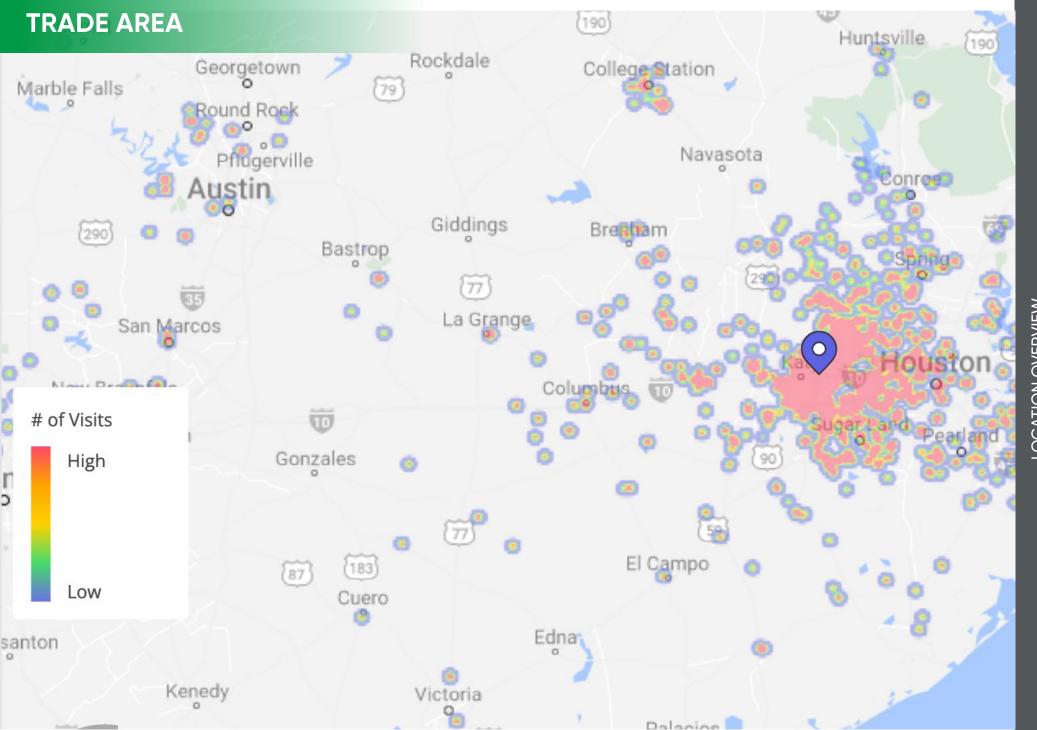
















INCOME: \$103,216 (3 MILE)



**TRAFFIC:** 217,626 VPD (I-10)

POPULATION	1 MILE	3 MILE	5 MILE
2021 Population	10,870	140,213	282,244
2026 Population Projection	11,249	149,996	304,093
Annual Growth 2010-2020	1.6%	4.3%	4.0%
Annual Growth 2021–2026	0.7%	1.4%	1.5%
Medium Age	37.8	34.6	34.4
Bachelor's Degree or Higher	40.5%	40.3%	42.3%
U.S. Armed Forces	5	153	182

INCOME	1 MILE	3 MILE	5 MILE
Avg Houshold Income	\$95,219	\$103,216	\$ 114,529
Medium Household Income	\$ 75,137	\$ 89,816	\$ 97,859
< \$25,000	188	2,309	3,928
\$25,000- 50,000	532	4,622	8,358
\$50,000- 75,000	936	8,853	16,409
\$75,000-100,000	689	7,572	13,823
\$100,000 - 125,000	415	5,637	10,419
\$125,000 - 150,000	305	4,196	8,136
\$150,000 - 200,000	315	4,323	8,839
\$200,000+	342	5,560	13,666

TRAFFIC	CROSS STREET	TRAFFIC VOLUME	COUNT YEAR	DISTANCE FROM PROPERTY
I-10	Mason Rd	217,626	2019	262ft
Mason Rd	I-10	35,859	2019	0.4 mi

## LISTING AGENT



JOAQUIN OROZCO
Principal, Market Leader
832.919.6649
jorozco@resolutre.com
resolutre.com

Joaquin Orozco rejoined the RESOLUT RE team as Principal in 2017. For the 4 years prior, he was in a multi-faceted position with First Hartford Corporation, where he primarily worked with CVS Pharmacy in various capacities, including site selection in several Texas markets, land assemblage, negotiations, execution of due diligence site feasibility and the management of the entitlement process. In addition to this, he also worked on other in-house, development projects, which included land acquisition, public relations with municipalities and the management of half of a million square feet of retail space.

Prior to First Hartford, Joaquin had been with RESOLUT RE and represented clients, such as Washington Prime Group, B-Y Properties, and various other building and landowners. Additionally, he represented tenants, such as Corner Bakery Café, Firehouse Subs, Auntie Anne's Pretzels, and Banamex USA. He has experience working with international clients and is also fluent in Spanish.

Joaquin began his commercial real estate career in 2005 in a research & analytics role, working on projects on both sides of the US-Mexico border. That role provided an excellent background to transition into a brokerage career, where he developed relationships with tenants and landlords throughout the region.

Joaquin has a Bachelor's degree in Kinesiology, with a focus in Sports Management, with a minor in Business, as well as an MBA from The University of Texas at El Paso. He is also a member of ICSC.

FOR MORE INFORMATION PLEASE VISIT resolutre.com

#### **AUSTIN**

6805 N Capital of Texas Hwy Suite 250 Austin, Texas 78731

#### **DALLAS**

5151 Belt Line Rd Suite 620 Dallas. Texas 75254

#### **HOUSTON**

3700 W Sam Houston Pkwy Suite 450 Houston, Texas 77042

#### **SOUTH TEXAS**

PO Box 1616 McAllen, Texas 78501

#### **WEST TEXAS**

4607 Pine Meadow Drive Suite 2 Midland. Texas 79705

#### **SAN ANTONIO**

8000 IH 10 W Suite 1517 San Antonio, TX 78230

#### **LOUISIANA**

600 Jefferson Street Suite 407 Lafayette, Louisiana 70501

#### **ALBUQUERQUE**

2155 Louisiana Blvd N.E. Suite 7200 Albuquerque, NM 87110

## LISTING AGENT



ERIC BROUSSARD
Vice President
832.492.5155
ebroussard@resolutre.com
resolutre.com

Eric Broussard started his real estate career interning at RESOLUT RE. Since joining he has quickly become one of the top performers in the Houston office and was promoted to Commercial Advisor and then to Assistant Vice President. He received his BFA in Corporate Communication at The University of Houston.

Born and raised in Houston, Eric uses his extensive knowledge of the city to help his tenant and landlord clients fulfill their real estate needs while educating them on the market. He is most well-known for his teamwork within RESOLUT and exceptional communication skills.

Eric specializes in tenant representation both locally in Houston and Nationally. Some of his clients are PJ's Coffee, Paletas Morelia, Houndstown USA, Zunzibar, Gatti's Pizza, Eskimo Hut, 7NOW, and many more.

Eric also has experience in Landlord representation. He has taken several centers in the Houston market and leased them to 100%.

Eric is also a member of the International Council of Shopping Centers (ICSC) and the International Franchise Association (IFA).

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6805 N Capital of Texas Hwy Suite 250 Austin, Texas 78731

#### **DALLAS**

5151 Belt Line Rd Suite 620 Dallas. Texas 75254

#### **HOUSTON**

3700 W Sam Houston Pkwy Suite 450 Houston, Texas 77042

#### **SOUTH TEXAS**

PO Box 1616 McAllen, Texas 78501

#### **WEST TEXAS**

4607 Pine Meadow Drive Suite 2 Midland. Texas 79705

#### **SAN ANTONIO**

8000 IH 10 W Suite 1517 San Antonio, TX 78230

#### **LOUISIANA**

600 Jefferson Street Suite 407 Lafayette, Louisiana 70501

#### **ALBUQUERQUE**

2155 Louisiana Blvd N.E. Suite 7200 Albuquerque, NM 87110



## **Information About Brokerage Services**

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

## A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker:
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

## A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
- that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically i structs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

## TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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David J. Simmonds OR Gavin Fite Designated Broker of Firm	459263 OR 438039 License No.	leads@resolutre.com Email	512-474-5557 Phone
David J. Simmonds OR Gavin Fite Licensed Supervisor of Sales Agent/Associate	459263 OR 438039 License No.	leads@resolutre.com Email	512-474-5557 Phone
David J. Simmonds Sales Agent/Associate's Name	459263 License No.	david@resolutre.com Email	512-474-5557 Phone

Buyer/Tenant/Seller/Landlord Initials