
Significant Financial Progress Has Been Made

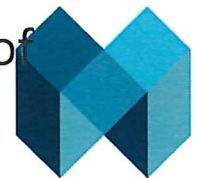
- Key statistics
 - Annual borrowing for operating expense has dropped by **39.1% from 2017**
 - Revenue exceeded expenses by **\$1.581 million** including a \$300,371 payment made to reduce our insurance fund deficit
 - The \$300,371 was available as a result of unused employee benefit appropriations due to reduced hiring and prudent financial management
 - Ending cash balance increased **99.9% from 2017 closing the year with \$3.163 million** on hand
 - We reduced the insurance fund deficit by **30.9% from 2017**
- This administration has developed a strong governance culture and implemented a series of tight internal controls



CITY of **MARION**

2018 Has Been A Year of Great Progress

- Business and CEO confidence is high and is still rising resulting in jobs and investment
- Businesses are moving to Marion and investing
- Our financial picture is improving and we are financially stronger than we have been in years
- Our city Boards have a great level of diversity that reflects the demographics of Marion
- More and more young families are buying homes and staying in Marion and raising their kids here
- There is a real sense of hope that has taken root over the past couple of years



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2018 Has Been A Year of Great Progress

- 32 new homes were built vs 26 in 2017 and 15 in 2016
- Over \$4 million of commercial investment was made
- There are a number of new dining choices with more on the horizon
- Agricor expanded
- Belle Tire built a new location
- Carey Services added new housing
- Multiple buildings downtown were purchased and developed with **private money**
- Again, there is a renewed hope that is allowing individuals and investors to stake their hard earned money in Marion



CITY of **MARION**

We Are Taking Care of The People's Business

- Miles of newly paved roads
 - 2018 - 6.25
 - 2017 – 7.28
 - 2016 – 4.27
 - **2019 – 6.1 proposed**
- 20% of existing roads (89 miles) are less than 3 years old
- It costs %180,000 per mile to pave roads
- Awarded \$531,000 from Community Crossing giving us the ability to allocate \$1.2 million to paving – Washington Street, Western Avenue, and Chapel Pike
- **Every dime of money allocated for road paving and repair is going for that purpose**
- Received \$640,000 of Federal funding to replace Stop signs and other regulatory signs



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We Are Taking Care of The People's Business

- Reducing blight in an ethical, transparent, and financially responsible manner
 - A total of 40 structures were demolished including 14 City owned properties that can now reasonably be back on the tax rolls
- 594 building permits were issued
 - 113 commercial and 481 residential
 - Resulted in \$73,643 for the general fund
- 240 animals were adopted from Animal Care and Control and they responded to 1,525 calls (an average of over 4 per day)
- Code Enforcement received 2,957 calls, conducted 7,109 inspections, mowed over 400 properties, and handled many other necessary matters



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We Are Taking Care of The People's Business

- Our fire and police department continue an era of excellence
 - Response times continue to be strong for fire
 - 3:33 minutes – Structure fires
 - 2:35 minutes – Ambulance assist
 - 183 total fires
 - Numerous fire investigations
- Our police force and leadership continue to operate professionally after a challenging year
 - Responded to 51,202 calls
 - Purchased 2 new canines and 7 new patrol vehicles and also equipped all officers with new tasers and handguns
 - 9 homicides
 - However, rape, burglaries, and auto thefts were all down



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Supporting Our Neighborhoods

- A full-time position to manage and support our neighborhood associations
- We have 14 current neighborhood associations
- Our department heads attend the association meetings so they have direct contact with the community
- We support events such as “National Night Out” and “Neighborhood Cleanup”
- Our partnership with our neighborhoods and residents is extremely strong and we have given them a dedicated liaison within our administration



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A Turnaround In Every Sense

- Our financial picture is rapidly improving
- There is a sense of hope again among our citizens
- Businesses are growing and investing and most importantly – hiring
- Our downtown has had significant investment and is being revitalized by private investors
- There is a very bright future for Marion if we stay the course with our financial discipline, citizen-friendly, and business-friendly policies



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