

OTERO COUNTY LANDFILL, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2017

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OTERO COUNTY LANDFILL, INC.

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HANCOCK FROESE & COMPANY LLC

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Otero County Landfill, Inc.
La Junta, Colorado

We have audited the accompanying financial statements of the governmental activities and each major fund of Otero County Landfill, Inc., as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise Otero County Landfill, Inc.'s basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of Otero County Landfill, Inc., as of December 31, 2017, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise Otero County Landfill, Inc.'s basic financial statements. The individual fund financial statements, listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The individual fund financial statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the individual fund financial statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Hancock Froese & Company LLC

HANCOCK FROESE & COMPANY LLC

February 9, 2018

MANAGEMENT'S DISCUSSION AND ANALYSIS

OTERO COUNTY LANDFILL, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS

The management of Otero County Landfill, Inc. (OCLI) offers readers of OCLI's annual financial report this narrative overview and analysis of the financial activities of OCLI for the year ended December 31, 2017. Readers are encouraged to consider the information presented here in conjunction with the financial statements information.

OVERVIEW OF THE FINANCIAL STATEMENTS

The financial statements presented herein include all of the activities of OCLI as prescribed by GASB Statement No. 34. OCLI is a single function entity for the purpose of providing landfill services for Otero County and its Cities and Towns. The government wide statements and the fund statements have been presented on the same statement with adjustments reflecting the difference in the two presentations because OCLI only maintains one fund (General Fund).

Government Wide Financial Statements:

The OCLI financial statements are designed to provide readers with a broad overview of OCLI's finances in a manner similar to private-sector business.

The Statement of Net Position presents information on all of OCLI's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of OCLI is improving or deteriorating.

The Statement of Activities presents information reporting how OCLI's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will result in cash flows in future fiscal periods.

Fund Financial Statements:

A fund is a grouping of related accounts, used to maintain control over resources segregated for specific activities or objectives. OCLI uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

OCLI maintains a general fund (governmental fund), which is used to report the function of landfill activities.

Governmental funds: Governmental funds account for essentially the same functions reported as governmental activities in the government-wide financial statements. Unlike the government-wide financial statements, governmental fund financial statements focus on how money flows into and out of those funds and the balances at year-end that are available for spending. These funds are reported using an accounting method called modified accrual accounting, which measures cash and all other financial assets that can readily be converted to cash. Such information provides a detail short-term view of OCLI's general government operations and may be useful in evaluating OCLI's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of OCLI's financing decisions. To facilitate this comparison between governmental funds and governmental activities, reconciliation is provided for both the governmental fund balance sheet and statement of revenues, expenditures, and changes in fund balance.

Notes to the Basic Financial Statements:

The notes to the basic financial statements provide additional information that is essential to a full understanding of the data provided in OCLI's financial statements.

Government-wide Financial Analysis

Net position may serve over time as a useful indicator of a government's financial position. Changes from December 31, 2016 thru December 31, 2017 are as follows:

Assets

Cash increased by \$67,677 which is attributed to normal day-to-day operations. Receivables and Deposits increased by \$9,961 due to the timing of receipts and services and normal operations. Inventories remained the same in 2017 as in 2016. These changes resulted in a \$77,638 increase in Current Assets.

Long Term Receivables decreased by \$711,000 caused by the decrease in the unfunded closure and post closure costs which the member entities are liable. The change in unfunded cost was due to normal closure costs at Otero Site #1, the increase in the estimated useful lives remaining for modules at Otero Site #2 and Manzanola, adjustment made for inflation for all sites and modules, and the updated 5-year cost estimate made by an outside engineer for Otero Site #1 and Manzanola.

Capital Assets increased by \$368,575 because of the additional capital construction completed on Otero Site #2, module #4 and the purchase of a compactor. Accumulated Depreciation increased by \$178,058 from recognizing the 2017 depreciation expense of the Landfills and improvements.

All these changes listed above resulted in a \$442,845 decrease in Total Assets.

Liabilities

Accounts Payable increased by \$19,236 due to the increase in services provided at the end of the fiscal year that were not paid until the next fiscal year. Unearned Revenue decreased by \$1,447 for the recognition of the pastor lease and overpayments made by customers in the prior year.

Long Term Obligations Due in 1 year remained the same compared to 2016. Long Term Obligations Due after 1 year decreased by \$711,000 due to changes in the closure and post closure liability.

All the above changes resulted in a \$693,211 decrease in Total Liabilities and a \$442,845 decrease in Total Liabilities and Net Position. See chart below:

Statement of Net Position

	FY 2017	FY 2016	Increase (Decrease)
Current Assets			
Cash	\$1,198,492	\$1,130,815	\$67,677
Receivables & Deposits	\$36,287	\$26,326	\$9,961
Inventories	\$16,868	\$16,868	\$0
Total Current Assets	\$1,251,647	\$1,174,009	\$77,638
Long Term Assets			
Long Term Receivable	\$1,968,000	\$2,679,000	(\$711,000)
Capital Assets	\$3,984,082	\$3,615,507	\$368,575
Acc. Depreciation	(\$2,326,493)	(\$2,148,435)	(\$178,058)
Net Long Term Assets	\$3,625,589	\$4,146,072	(\$520,483)
Total Assets	\$4,877,236	\$5,320,081	(\$442,845)
Long Term Liabilities			
Long Term Obligations Due after 1 Year	\$2,033,000	\$2,744,000	(\$711,000)
Long Term Obligations Due in 1 Year	\$100,000	\$100,000	\$0
Total Long Term Obligations	\$2,133,000	\$2,844,000	(\$711,000)
Current Liabilities			
Account Payable	\$25,239	\$6,003	\$19,236
Unearned Revenues	\$13,850	\$15,297	(\$1,447)
Total Current Liabilities	\$39,089	\$21,300	\$17,789
Total Liabilities	\$2,172,089	\$2,865,300	(\$693,211)
Net Position			
Net Investment in Capital Assets	\$1,657,589	\$1,467,072	\$190,517
Unrestricted	\$1,047,558	\$987,709	\$59,849
Total Net Position	\$2,705,147	\$2,454,781	\$250,366
Total Liabilities and Net Position	\$4,877,236	\$5,320,081	(\$442,845)

Statement of Activities

The perspective of the statement of activities is of the entity as a whole. Changes from December 31, 2016 thru December 31, 2017 are as follows:

Total expenses increased by \$259,256 as part of normal activities and the decrease in the unfunded closure and post closure costs. Charges for Services increased by \$498,515 due to OCLI recognizing the changes in the member entities receivable for the unfunded closure and post closure costs as well as an increase in revenue for trash compacted. These changes resulted in a Net Program Revenue increase of \$239,259. General Revenues decreased by \$233,959, due to the recognition of revenue in the prior year for using shredded tires for daily cover of the trash through the Processor & End User Reimbursement Program (Waste Tire Program) with the State of Colorado. These changes resulted in a \$250,366 increase in the Net Position. See chart below:

Statement of Activities

	FY 2017	FY 2016	Increase (Decrease)
Expenses			
Landfill Operations & Other Expenses	\$1,419,932	\$1,160,676	\$259,256
Program Revenue			
Charges for Services	\$1,656,780	\$1,158,265	\$498,515
Net Program Revenues (Expenses)	\$236,848	(\$2,411)	\$239,259
General Revenues			
Interest, Grants & Other Earnings	\$13,518	\$247,477	(\$233,959)
Increase (Decrease) in Net Position	\$250,366	\$245,066	\$5,300
Beginning Net Position	\$2,454,781	\$2,209,715	\$245,066
Ending Net Position	\$2,705,147	\$2,454,781	\$250,366

FUND FINANCIAL STATEMENT ANALYSIS:

GENERAL FUND

The General Fund is the only operating fund of OCLI, providing resources for operations of the landfill. Changes from December 31, 2016 thru December 31, 2017 are as follows:

Assets

Cash in Bank increased by \$67,677 since the cash flow in was higher than cash flow out. Receivables and Deposits increased by \$9,961 as part of normal activities and timing of receipts. These changes resulted in the Total Assets increasing by \$77,638.

Liabilities

Accounts Payable increased by \$19,236 due to the increase in services provided at the end of the fiscal year and timing of payments. Unearned Revenue decreased by \$1,447 due to the recognitions of a pastor rental payment and prepayments made in 2016.

Fund Balance

The Committed Fund Balance for post closure costs was the same as last year. The Unassigned Fund Balance increased by \$59,849 as a result of the above changes. The combined effect was the Total Fund Balance increased by \$59,849 and Total Liabilities and Fund Balance total increased by \$77,638. See table below:

General Fund Balance Sheet

	FY 2017	FY 2016	Increase (Decrease)
Assets			
Cash in Bank	\$1,198,492	\$1,130,815	\$67,677
Receivables & Deposits	\$36,287	\$26,326	\$9,961
Total Assets	\$1,234,779	\$1,157,141	\$77,638
Liabilities			
Accounts Payable	\$25,239	\$6,003	\$19,236
Unearned Revenue	\$13,850	\$15,297	(\$1,447)
Total Liabilities	\$39,089	\$21,300	\$17,789
Fund Balance			
Committed for Post Closure Costs	\$165,000	\$165,000	\$0
Unassigned	\$1,030,690	\$970,841	\$59,849
Total Fund Balance	\$1,195,690	\$1,135,841	\$59,849
Total Liabilities and Fund Balance	\$1,234,779	\$1,157,141	\$77,638

Revenue & Expenditure Statement Analysis

Changes from December 31, 2016 thru December 31, 2017:

Intergovernmental revenue increased by \$33,515 due to normal operations. Other Revenue decreased by \$233,959 due to money recognized in 2016 through the Processor & End User Reimbursement Program (Waste Tire Program) in which shredded tires are used as daily cover over the trash. These changes resulted in Total Revenue decreasing by \$200,444.

Landfill Operations Expenditures decreased by \$68,915 due to the normal operations. Capital Outlay increased by \$336,277, due to more construction performed on modules 4 at Otero Site #2 compared to 2016 and the purchase of a compactor. The net effect was Total Expenditures increased by \$267,362 and Total Revenues for 2017 over Expenditures were \$59,849. See chart below:

Revenue & Expenditure Statement Analysis

	FY 2017	FY 2016	Increase (Decrease)
Revenues			
Charges for Services	\$945,780	\$912,265	\$33,515
Other Revenue	\$13,518	\$247,477	(\$233,959)
Total Revenue	\$959,298	\$1,159,742	(\$200,444)
Expenditures			
Landfill Operations	\$529,399	\$598,314	(\$68,915)
Capital Outlay	\$370,050	\$33,773	\$336,277
Total Expenditures	\$899,449	\$632,087	\$267,362
Revenue Over (Under) Expenditures	\$59,849	\$527,655	(\$467,806)

FINANCIAL MAJOR BUDGETED HIGHLIGHTS

The FY 2017 Final Revenue Budget was \$821,929 compared to Actual Revenue of \$959,298. The Total Actual Revenue was \$137,369 more than budgeted. The FY 2017 Final Expenditure Budget was \$1,160,901 compared to Actual Expenditure of \$899,449 which included \$47,255 of expenditures for the construction at Otero Site #2 (module #4), \$321,320 for the purchase of a compactor, \$114,550 of Otero Site #1 closure expenditures, \$4,425 of Manzanola closure expenditures, \$410,424 of operations expenditures and \$1,475 of additional capital expenditures that were not capitalized. Actual General Administrative expenditures were recorded in the Operation section of the budget. Total Actual Expenditures were \$261,452 less than budgeted. The net effect is Fund Balance increased by \$59,849.

General Fund Revenue, Expenditure and Changes in Fund Balance Budget and Actual Comparisons

	Final Budget	Actual	Positive (Negative)
Total Revenue	\$821,929	\$959,298	\$137,369
Expenditures			
Capital Outlay	\$623,687	\$370,050	\$253,637
Closure	\$87,250	\$118,975	(\$31,725)
Operations	\$432,664	\$410,424	\$22,240
General Administrative	\$17,300	\$0	\$17,300
Total Expenditures	<u>\$1,160,901</u>	<u>\$899,449</u>	<u>\$261,452</u>
Revenue over (under) expenditures	\$(338,972)	\$59,849	\$398,821
Fund Balance January 1	<u>\$1,135,841</u>	<u>\$1,135,841</u>	\$0
Fund Balance December 31	<u>\$796,869</u>	<u>\$1,195,690</u>	<u>\$398,821</u>

CAPITAL ASSETS

OCLI currently operates two landfills (Otero Site #2 and Manzanola Landfill). Capital Assets include development costs for Otero Site #2 (capital construction completed on Otero Site #2, module #4). The Capital Assets less depreciation was \$1,657,589 as of December 31, 2017.

LONG-TERM LIABILITIES

Long Term Liabilities include the estimated landfills closure and post closure costs.

FACTORS AFFECTING FUTURE FINANCIAL CONDITIONS

Factors, which have the potential to significantly impact OCLI's fiscal year 2018 and future budgets, include extraordinary high equipment repairs, high fuel costs and changes in State and Federal regulations requiring costly activities. Other factors include, unexpected construction costs due to ground conditions encountered during the excavation at Otero Site #2, module 4.

Otero County provides much of the equipment required to operate, close and develop the landfills. OCLI is also required to close each landfill shortly after it no longer accepts waste and then must monitor the ground water and the landfill for 30 years after the Landfill has been approved as closed.

REQUESTS FOR INFORMATION

This financial report is designed to provide the Otero County's citizens, taxpayers; and OCLI's customers, investors and creditors with a general overview of OCLI's finances and to demonstrate OCLI's accountability for the money it receives. Questions about this report and requests for additional financial information can be obtained by contacting the Otero County Landfill Inc. at 13 West Third Street, La Junta, CO 81050.

BASIC FINANCIAL STATEMENTS

OTERO COUNTY LANDFILL, INC.

GOVERNMENTAL FUND BALANCE SHEET AND STATEMENT OF NET POSITION

DECEMBER 31, 2017

	GENERAL FUND	ADJUSTMENTS PAGE 3	STATEMENT OF NET POSITION
ASSETS			
CASH IN BANK	\$ 1,198,492	\$ -	\$ 1,198,492
ACCOUNTS RECEIVABLE	33,781	-	33,781
ACCRUED INTEREST RECEIVABLE	2,506	-	2,506
INVENTORIES	-	16,868	16,868
LONG-TERM RECEIVABLE:			
DUE FROM ENTITIES	-	1,968,000	1,968,000
PROPERTY AND EQUIPMENT-NET	-	1,657,589	1,657,589
TOTAL ASSETS	<u>\$ 1,234,779</u>	<u>\$ 3,642,457</u>	<u>\$ 4,877,236</u>
LIABILITIES			
ACCOUNTS PAYABLE	\$ 25,239	\$ -	\$ 25,239
UNEARNED REVENUE	13,850	-	13,850
LONG-TERM LIABILITIES:			
DUE IN ONE YEAR	-	100,000	100,000
DUE AFTER ONE YEAR	-	2,033,000	2,033,000
TOTAL LIABILITIES	<u>39,089</u>	<u>2,133,000</u>	<u>2,172,089</u>
FUND BALANCES / NET POSITION			
FUND BALANCE:			
COMMITTED FOR CLOSURE AND POST CLOSURE COSTS	165,000	(165,000)	-
UNASSIGNED	1,030,690	(1,030,690)	-
TOTAL FUND BALANCES	<u>1,195,690</u>	<u>(1,195,690)</u>	<u>-</u>
TOTAL LIABILITIES AND FUND BALANCES	<u>\$ 1,234,779</u>		
NET POSITION:			
NET INVESTMENT IN CAPITAL ASSETS UNRESTRICTED		1,657,589 1,047,558	1,657,589 1,047,558
TOTAL NET POSITION		<u>2,705,147</u>	<u>2,705,147</u>
TOTAL LIABILITIES AND NET POSITION		<u>\$ 3,642,457</u>	<u>\$ 4,877,236</u>

SEE NOTES TO FINANCIAL STATEMENTS

OTERO COUNTY LANDFILL, INC.

RECONCILIATION OF THE GOVERNMENTAL FUND BALANCE SHEET
TO THE STATEMENT OF NET POSITION

DECEMBER 31, 2017

Amounts reported for governmental activities in the statement of net position are different because:

Total fund balances - governmental funds		\$ 1,195,690
Inventories are expensed in the governmental funds upon acquisition but recognized as an asset in the statement of net position		16,868
Capital assets used in governmental activities are not financial resources and therefore are not reported in funds.		
The cost of capital assets is	\$ 3,984,082	
Accumulated depreciation is	<u>(2,326,493)</u>	1,657,589
Long-term receivable due from entities involved for their share of the closure and post closure costs of the landfill		1,968,000
Long-term liabilities are not due and payable in the current period and therefore are not reported in the funds.		
Closure and post closure costs of landfill		<u>(2,133,000)</u>
NET POSITION OF GOVERNMENTAL ACTIVITIES		<u>\$ 2,705,147</u>

OTERO COUNTY LANDFILL, INC.

GOVERNMENTAL FUND REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
AND STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2017

	GENERAL FUND	ADJUSTMENTS PAGE 5	STATEMENT OF ACTIVITIES
EXPENDITURES/EXPENSES			
LANDFILL OPERATIONS	\$ 529,399	\$ 889,058	\$ 1,418,457
CAPITAL OUTLAY	370,050	(368,575)	1,475
TOTAL EXPENDITURES/EXPENSES	899,449	520,483	1,419,932
PROGRAM REVENUES:			
CHARGES FOR SERVICES	945,780	711,000	1,656,780
NET REVENUES	46,331	190,517	236,848
GENERAL REVENUES:			
INVESTMENT EARNINGS AND OTHER	13,518	-	13,518
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	59,849	(59,849)	-
CHANGE IN NET POSITION	-	250,366	250,366
FUND BALANCE/NET POSITION JANUARY 1,	1,135,841	1,318,940	2,454,781
FUND BALANCE/NET POSITION DECEMBER 31,	\$ 1,195,690	\$ 1,509,457	\$ 2,705,147

SEE NOTES TO FINANCIAL STATEMENTS

OTERO COUNTY LANDFILL, INC.

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES
AND CHANGES IN FUND BALANCE OF GOVERNMENTAL FUND TO
THE STATEMENT OF ACTIVITIES

YEAR ENDED DECEMBER 31, 2017

Amounts reported for governmental activities in the statement of activities are different because:

Net change in fund balance	\$ 59,849
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Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which depreciation exceeded capital outlay in the current period.

Capital outlay and capitalized costs	\$ 368,575	
Depreciation expense	<u>(178,058)</u>	190,517

Revenue and expenses reported in the statement of activities do not require the use of or provide current financial resources and therefore, are not reported as revenue or expenditures in the governmental funds.

Estimated current amount due from entities to provide for the estimated current change in the closure and post closure costs of the landfill	(711,000)
Estimated current year closure and post closure costs of the landfill	<u>711,000</u>

CHANGES IN NET POSITION OF GOVERNMENTAL ACTIVITIES	<u><u>\$ 250,366</u></u>
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NOTES TO FINANCIAL STATEMENTS

OTERO COUNTY LANDFILL, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE -1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of Otero County Landfill, Inc. ("OCLI") conform to accounting principles generally accepted in the United States of America as applicable to governmental units. A summary of significant policies is as follows:

THE FINANCIAL REPORTING ENTITY

Governmental Accounting Standards Board (GASB) Statement No. 14, "*The Financial Reporting Entity*", amended by GASB Statement No. 39, describes the financial reporting entity as it relates to governmental accounting. According to this Statement, the financial reporting entity consists of a) the primary government, b) organization for which the primary government is financially accountable and c) other organizations whose exclusion from the reporting entity's financial statements would cause those statements to be misleading or incomplete. Any organizations that can be described by these last two items are included with the primary government in the financial statements as component units.

Otero County Landfill, Inc. is a Colorado not for profit organization formed as a joint venture by an intergovernmental agreement between Otero County, City of La Junta, City of Rocky Ford, Town of Cheraw, Town of Swink, Town of Manzanola and Town of Fowler to provide a landfill operation for the participating entities. Because OCLI was formed by governmental entities the State of Colorado considers the entity a governmental unit for reporting purposes. OCLI's board is comprised of one official from each of the participating members.

Otero County Landfill, Inc. is not included in any other governmental "reporting entity" as defined by GASB No. 14 and amended by GASB Statement No. 61, "*The Financial Reporting Entity: Omnibus – an amendment of GASB Statements No. 14 and No. 34*". As required by accounting principles generally accepted in the United States of America, these financial statements present Otero County Landfill, Inc. (the primary government) and its component units when applicable. Currently no component units have been included in OCLI's reporting entity because of a lack of significant operational or financial relationships with Otero County Landfill, Inc. The majority of revenues are derived from the participating entities.

GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

The government-wide financial statements (i.e. the statement of net position and the statement of activities) report information on all of the non fiduciary activities of the primary government.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds.

MEASUREMENT FOCUS, BASIS OF ACCOUNTING AND FINANCIAL STATEMENT PRESENTATION

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

OTERO COUNTY LANDFILL, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE -1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting.

Interest revenues and charges for services are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received.

Grant and entitlement awards are recorded as revenue when earned. Grants or entitlements received in excess of expenditures, or received when grant requirements have not been met, are recorded as unearned revenue. Expenditures are recorded on an accrual basis.

The government reports the following major governmental funds:

General Fund - Is the government's primary operating fund. It accounts for all financial resources except those which are required to be accounted for in another fund.

ASSETS, LIABILITIES, AND NET ASSETS OR EQUITY

Cash in Bank

The government's cash and cash equivalents are considered to be cash on hand, demand deposits, and highly liquid investments.

Inventory

Inventory consists of baled tires. Inventory is stated at cost, using the first-in, first-out method.

Capital Assets

Capital assets, which include property, improvements and current infrastructure (e.g., new landfill), are reported in the applicable governmental activities columns in the government-wide financial statements. Infrastructure assets have been capitalized on a prospective basis, from 2001 for the new landfill. The government defines capital assets as assets with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Capital assets of the primary government are depreciated using the straight line method over the following estimated useful lives:

Improvements	3-30
Public domain infrastructure	5-50

Unearned Revenue

Governmental funds defer revenue recognition in connection with resources that have been received but not yet earned.

Long-Term Obligation

In the government-wide financial statements, long-term obligations, including capitalized leases are reported as liabilities in the applicable governmental activities.

OTERO COUNTY LANDFILL, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE -1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fund Balances

In the government-wide and fund financial statements, net position and fund balances are restricted when constraints placed on the use of resources are externally imposed. GASB Statement No. 54, "*Fund Balance Reporting and Governmental Fund Type Definitions*", is intended to improve the usefulness of information provided to financial report users about fund balance by providing clearer, more structured fund balance classifications and by clarifying the definitions of existing governmental fund types. As a result, fund balances are reported in classifications based on the extent to which OCLI is bound to honor constraints for the specific purposes on which amounts in the fund can be spent.

The following classifications describe the relative strength of the spending constraints placed on the purposes for which the resources can be used:

Nonspendable fund balance – amounts that are not in spendable form (such as inventory) or required to be maintained intact;

Restricted fund balance – amounts constrained to specific purposes by their providers (such as grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation;

Committed fund balance – amounts constrained to specific purposes by a government itself, using its highest level of decision-making authority; to be reported as committed, amounts cannot be used for any other purpose unless the government takes the same highest level action to remove or change the constraint. Committed fund balance is for the closure and post closure liability;

Assigned fund balance – amounts a government intends to use for a specific purpose; intent can be expressed by the governing body or by an official or body to which the governing body delegates the authority;

Unassigned fund balance – amounts that are available for any purpose; positive amounts are reported only in the general fund.

The Board of Directors establishes (and modifies or rescinds) fund balance commitments by passage of a resolution. This is typically done through adoption and amendment of the budget. Assigned fund balance is established through the adoption or amendment of the budget as intended for specific purposes.

When both restricted and unrestricted resources are available in governmental funds, OCLI applies expenditures against restricted fund balance first, followed by committed fund balance, assigned fund balance and unassigned fund balance.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY

Budgets Information

The Otero County Landfill, Inc. follows these procedures in establishing the budgetary data reflected in the financial statements:

Prior to December 31, the Board of Directors receive a proposed operating budget for the fiscal year commencing the following January 1. The operating budget includes proposed expenditures and the means of financing them.

OTERO COUNTY LANDFILL, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE -1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Budgets Information (Continued)

Revisions that alter the total expenditures of any fund generally must be approved by the Board of Directors. Budgeted amounts may include revisions to the original appropriation resolution.

Budgets for the Governmental fund types are adopted on a basis consistent with generally accepted accounting principles.

Appropriations lapse at year end and any open purchase items must be reappropriated in the following year.

NOTE -2 DEPOSITS

The Otero County Landfill, Inc.'s investment policies are approved by the Board and are governed by Colorado Statute. The Colorado Public Deposit Protection Act, (PDPA) requires that all units of local government deposit cash in eligible public depositories; eligibility is determined by state regulators. Amounts on deposit in excess of federal insurance levels must be collateralized. The eligible collateral is determined by the PDPA. PDPA allows the institution to create a single collateral pool for all public funds. The pool is to be maintained by another institution or held in trust for all the uninsured public deposits as a group. The market value of the collateral must be at least equal to 102% of the uninsured deposits.

Custodial Credit Risk – Custodial credit risk is the risk that in the event of a bank failure, OCLI's deposits may not be returned to it. OCLI does not have a deposit policy for custodial credit risk. As of December 31, 2017, \$893,871 of OCLI's bank balance totaling \$1,179,391 was exposed to custodial credit risk. Deposits exposed to credit risk are collateralized with securities held by the pledging financial institution through PDPA.

Interest Rate Risk – OCLI does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value loss resulting from increasing interest rates. The Colorado revised statute 24-75-601 limits investment maturities to five years or less without governing board approval.

Credit Risk – State law limits investments for local governments to U.S. treasury issues, other federally backed notes and credits, and other agency offerings (not based on derivatives) without limitation. Other investment instruments including bank obligations, general obligation bonds, and commercial paper are limited to at least one of the highest rating categories of at least one nationally recognized rating agency. State law further limits investments in money market funds that are organized according to the Federal Investment Company Act of 1940, as specified in rule 2a-7, as amended, as long as such rule does not increase remaining maturities beyond a maximum of three years. Investments in these funds require that the institution have assets in excess of \$1 billion or the highest credit rating from one or more of a nationally recognized rating agency.

NOTE -3 LONG-TERM RECEIVABLE DUE FROM ENTITIES

This represents the estimated amount due from the various entities that are involved with the landfill for their share of the accrued closure and post closure costs. Assessments will be made to these entities for the costs that are incurred.

OTERO COUNTY LANDFILL, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE -4 CAPITAL ASSETS

Capital asset activity for the year end December 31, 2017:

Primary Government

	<u>BEGINNING BALANCE</u>	<u>INCREASES</u>	<u>DECREASES</u>	<u>ENDING BALANCE</u>
Governmental Activities				
Capital assets, not being depreciated:				
Land	\$ 136,500	\$ -	\$ -	\$ 136,500
Construction in progress	85,251	47,255	-	132,506
Capital assets, being depreciated:				
Land improvements, equipment	3,393,756	321,320	-	3,715,076
Less accumulated depreciation for land improvements	<u>(2,148,435)</u>	<u>(178,058)</u>	<u>-</u>	<u>(2,326,493)</u>
TOTAL	<u>\$ 1,467,072</u>	<u>\$ 190,517</u>	<u>\$ -</u>	<u>\$ 1,657,589</u>

Depreciation expense was charged to functions of the primary government as follows:

Landfill operations	<u>\$ 178,058</u>
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NOTE -5 LONG-TERM OBLIGATIONS

The following is a summary of activity for long term obligations for the year ended December 31, 2017:

	<u>BEGINNING BALANCE</u>	<u>INCREASES</u>	<u>DECREASES</u>	<u>ENDING BALANCE</u>
Governmental Activities				
Estimated closure and post closure costs	<u>\$ 2,844,000</u>	<u>\$ -</u>	<u>\$ (711,000)</u>	<u>\$ 2,133,000</u>

ESTIMATED DUE
IN ONE YEAR

Closure and post closure costs	<u>\$ 100,000</u>
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Closure and Post Closure Costs

State and federal laws and regulations require Otero County Landfill, Inc. to place a final cover on its landfill sites when it stops accepting waste and to perform certain maintenance and monitoring functions at the site for thirty years after closure. Although closure and post closure care costs will be paid only near or after the date that the landfill stops accepting waste, OCLI reports a portion of these closure and post closure care costs as a liability in the general long-term obligation account group for each period based on landfill capacity used as of each balance sheet date.

OTERO COUNTY LANDFILL, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE -5 LONG-TERM OBLIGATIONS (Continued)

OCLI maintains three landfill sites. The following is a summary of the closure and post closure care liability as of December 31, 2017:

	<u>MANZANOLA</u>	<u>OTERO #1</u>	<u>OTERO #2</u>			<u>TOTAL</u>
			<u>MODULE #1</u>	<u>MODULE #2</u>	<u>MODULE #3</u>	
Estimated closure costs	\$ 127,000	\$ 564,000	\$ 316,000	\$ 203,000	\$ 383,000	\$ 1,593,000
Estimated post closure costs	<u>104,000</u>	<u>551,000</u>	<u>168,000</u>	<u>108,000</u>	<u>204,000</u>	<u>1,135,000</u>
	231,000	1,115,000	484,000	311,000	587,000	2,728,000
Costs recognized to date	222,000	1,115,000	431,000	273,000	86,000	2,127,000
Percent of capacity	96%	100%	89%	88%	15%	
Estimated Tire Disposal Costs						<u>6,000</u>
Total						<u>\$ 2,133,000</u>
Estimated closure Date	2019	Closed	2019	2019	2029	
Estimated final monitoring date	-	2038	-	-	-	

These amounts are based on estimates of what it would cost to perform all closure and post closure care as of December 31, 2017. Actual costs may be higher due to inflation or deflation, changes in technology, or changes in applicable laws or regulations.

The participating entities are required by state and federal laws and regulations to make certain financial assurances. It is the opinion of management that they have complied with these requirements.

Fowler landfill site - based on the analytical data from a sample taken, groundwater quality data collected during the operating life of the facility, and a site inspection conducted by the Hazardous Materials and Waste Management Division (the "Division") representatives on October 25, 2011, the Division approved, as final agency action, OCLI's request to be released from post closure obligations as defined in the Solid Waste Regulations (6 CCR1007-2) and the facilities post closure plan associated with the Fowler Landfill.

NOTE -6 TAX AND SPENDING LIMITATIONS

Colorado voters passed an amendment to the State Constitution, Article X, Section 20, which has several limitations, including revenue raising, spending abilities, and other specific requirements of state and local governments. The amendment is complex and subject to judicial interpretation. OCLI believes it is exempt from the requirements of the amendment.

OTERO COUNTY LANDFILL, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE -7 RISK MANAGEMENT

The Otero County Landfill, Inc. is exposed to various risks of loss related to property and casualty losses as well as those related to injuries of employees while on the job. OCLI through its agreement with Otero County has obtained coverage through the Colorado Counties Casualty and Property Pool (CAPP), and the County Workers' Compensation Pool (CWCP), public entity risk pools currently operating as a common risk management and insurance program for member counties.

The County pays an annual contribution to CAPP and CWCP for its property and casualty insurance coverage and workers' compensation insurance coverage. The intergovernmental agreement of formation of CAPP provides that the pool will be financially self-sustaining through member contributions and additional assessments, if necessary, and the Pool will purchase excess insurance through commercial companies for members' claims in excess of a specified self-insured retention, which is determined each policy year. The County's claims have not exceeded its coverage in any of the last three years.

NOTE -8 RELATED PARTY TRANSACTIONS

OCLI entered into an agreement whereby Otero County would provide personnel, supplies and equipment as well as some administrative functions for their contribution to the entity. For the year ended December 31, 2017 the County incurred costs of \$277,193 on behalf of Otero County Landfill, Inc. OCLI also purchased services from Otero County in the amount of \$175,963, of which \$11,450 is recorded in accounts payable for purchased services.

OCLI entered into intergovernmental agreements and received revenues from the following entities that have a representative serving on the Board of Directors: City of La Junta, City of Rocky Ford, Town of Cheraw, Town of Swink, Town of Manzanola and Town of Fowler. The total revenues received for the combined entities for the year ended December 31, 2017 was \$332,142 with \$15,173 reported in accounts receivable.

NOTE -9 INCOME TAXES

OCLI is exempt from federal income tax under Section 501(c)3 of the Internal Revenue Code. However, income from certain activities not directly related to OCLI's tax-exempt purpose is subject to taxation as unrelated business income.

OCLI adopted the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. OCLI has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. OCLI believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on OCLI's financial condition, results of operations or cash flows. Accordingly, OCLI has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at December 31, 2017.

OCLI is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

NOTE -10 SUBSEQUENT EVENTS

Subsequent events have been evaluated through the report date, which represents the date the financial statements were available to be issued. Subsequent events after that date have not been evaluated.

REQUIRED SUPPLEMENTAL INFORMATION

OTERO COUNTY LANDFILL, INC.

GENERAL FUND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET AND ACTUAL

YEAR ENDED DECEMBER 31, 2017

	ORIGINAL BUDGET	FINAL BUDGET	ACTUAL	VARIANCE WITH FINAL BUDGET POSITIVE (NEGATIVE)
REVENUES				
INTERGOVERNMENTAL - PARTICIPANTS	\$ 815,060	\$ 815,060	\$ 945,780	\$ 130,720
MISCELLANEOUS	6,869	6,869	13,518	6,649
TOTAL REVENUES	821,929	821,929	959,298	137,369
EXPENDITURES				
CAPITAL OUTLAY	623,687	623,687	370,050	253,637
CLOSURE	87,250	87,250	118,975	(31,725)
OPERATIONS	432,664	432,664	410,424	22,240
GENERAL ADMINISTRATIVE	17,300	17,300	-	17,300
TOTAL EXPENDITURES	1,160,901	1,160,901	899,449	261,452
NET CHANGE IN FUND BALANCE	(338,972)	(338,972)	59,849	398,821
FUND BALANCE JANUARY 1	1,135,841	1,135,841	1,135,841	-
FUND BALANCE DECEMBER 31	\$ 796,869	\$ 796,869	\$ 1,195,690	\$ 398,821

SUPPLEMENTAL STATEMENTS AND SCHEDULES

OTERO COUNTY LANDFILL, INC.

GENERAL FUND
BALANCE SHEET

DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
ASSETS		
CASH IN BANK	\$ 1,198,492	\$ 1,130,815
ACCOUNTS RECEIVABLE	33,781	20,367
ACCRUED INTEREST RECEIVABLE	2,506	1,683
DEPOSITS	-	4,276
	<u> </u>	<u> </u>
TOTAL ASSETS	<u>\$ 1,234,779</u>	<u>\$ 1,157,141</u>
LIABILITIES		
ACCOUNTS PAYABLE	\$ 25,239	\$ 6,003
UNEARNED REVENUE	13,850	15,297
	<u> </u>	<u> </u>
TOTAL LIABILITIES	<u>39,089</u>	<u>21,300</u>
FUND BALANCE		
COMMITTED FOR CLOSURE AND POST CLOSURE COSTS	165,000	165,000
UNASSIGNED	1,030,690	970,841
	<u> </u>	<u> </u>
TOTAL FUND BALANCE	<u>1,195,690</u>	<u>1,135,841</u>
	<u> </u>	<u> </u>
TOTAL LIABILITIES AND FUND BALANCE	<u>\$ 1,234,779</u>	<u>\$ 1,157,141</u>

OTERO COUNTY LANDFILL, INC.

GENERAL FUND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE

YEARS ENDED DECEMBER 31, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
REVENUES		
INTERGOVERNMENTAL - PARTICIPANTS	\$ 945,780	\$ 912,265
GRANT	-	238,182
INVESTMENT EARNINGS AND OTHER	<u>13,518</u>	<u>9,295</u>
TOTAL REVENUES	<u>959,298</u>	<u>1,159,742</u>
EXPENDITURES		
CONTRACT SERVICES	277,193	275,540
MONITORING	9,865	11,401
STATE USE FEE	27,528	25,840
TIRE PROCESSING	-	6,065
PROFESSIONAL SERVICES	15,172	16,611
UTILITIES	4,842	3,675
WAGES GATE ATTENDANTS	69,162	75,748
CAPITAL OUTLAY	370,050	33,773
CLOSURE COSTS	118,975	159,971
REPAIRS MAINTENANCE	2,499	15,663
OTHER	<u>4,163</u>	<u>7,800</u>
TOTAL EXPENDITURES	<u>899,449</u>	<u>632,087</u>
NET CHANGE IN FUND BALANCE	59,849	527,655
FUND BALANCE JANUARY 1	<u>1,135,841</u>	<u>608,186</u>
FUND BALANCE DECEMBER 31	<u>\$ 1,195,690</u>	<u>\$ 1,135,841</u>