

For New Agents Entering the business Office **Gross Commission Splits** Agent \$50.000 60% \$30.000 \$20,000 \$12.500 75% \$37,500 \$50,000-100,000 5% More than \$100k 95% 95%

Maximum office keep is \$32,500 plus 5% over \$100,000 Gross Commissions*

PLATINUM DEAL

For Agents with 3+ Years of Experience & a Minimum of 20 Transaction sides

Gross Commission	Splits	Agent	Office
\$100,000	75%	\$75,000	\$25,000
More than 100k	95%	95%	5%

Maximum office keep is \$25,000 plus 5% over \$100,000 Gross Commissions*

RE/MAX DUES

Total RE/MAX dues for the year are a modest \$2740 per year plus \$25 per month for ListHub and E-sign.

RECRUITING BONUS

If agent actively (procuring cause) recruits another agent with an active license of 2 years to join our team, RE/MAX Lakes Realty shall reimburse the referring agent \$2000 once the new agent starts with RE/MAX Lakes Realty. Over the next 12 months, the referring agent shall receive 50% of the office side commission up to \$4500 on any sales commissions earned by new agent. If an agent actively works to recruit a brand new agent, the referring agent will receive 50% of the office side commission up to \$2500.