



## Position Description

### Job Title:

GOEX Field Sales Representative

### Reports To:

Field Sales Manager

### Summary:

Primarily responsible for generating outside sales of GOEX Apparel.

This is a 1099 independent sales representative role ideal for someone who is passionate about our mission, driven to grow the mission through sales and onboarding of new customers, and desiring to supplement income through this work. This is not an ideal role for someone looking for this to be his/her primary income source.

### Essential Duties and Responsibilities:

- Evangelizes our mission in the form of sales, i.e., identifies and harvests new GOEX customers that become part of this person's portfolio of customers.
- Builds relationships with current and potential customers in order to generate and grow sales volume.
- Utilizes GOEX systems to record customer interactions and process quotes.
- Effectively communicates customer needs and expectations to GOEX operations.
- Is a subject matter expert on all GOEX products and services.
- Attend special events or sales opportunities when available.

### Key Success Indicators/Attributes:

- Strong attention to detail (accurate).
- Diligent and able to complete tasks in a timely fashion.
- Experience with order processing or inventory management helpful.
- Excellent interpersonal skills and exhibits confidence in interacting with others.
- Maintains courteous, professional and effective relationships with associates at all levels of the organization.
- Strong with follow-through.
- Acts in the best interest of the team, organization and vision versus self.
- Is able to adapt quickly to change; continuous learner.
- Possess strong time management and organizational skills.
- Has a commitment to excellence.
- Accepts responsibility for actions, projects, and results.
- Asks questions when doesn't know and can't find the right answer.
- Commitment and adherence to GOEX mission and values.