

Giavanna Pietrocola

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EDUCATION

The Ohio State University | Fisher College of Business

Bachelor of Science in Business Administration

Columbus, OH

Expected: May 2027

GPA: 3.94/4.00

- **Specialization:** Finance
- **Fisher Futures Investment Banking Program:** 1 of 35 students in a highly competitive, faculty-selected program that exposes students to investment banking, financial modeling, forecasting, and business valuation
- **29th Honors Cohort:** 1 of 40 students selected by faculty and alumni to participate in Fisher's flagship two-year academic program focused on leadership, service, interpersonal skills and critical thinking through experiential learning
- **Provost Scholarship:** Merit scholarship awarded to the top 10% of high school seniors based on academic achievement

WORK EXPERIENCE

Lincoln International

Incoming Investment Banking Summer 2026 Analyst

Chicago, IL

June 2026 – August 2026

MAI Capital Management

Family Office Intern

Independence, OH

June 2025 – August 2025

- Streamlined and modernized client record system, improving accuracy and enhancing the advisor-client relationship
- Prepared pre-meeting materials used to summarize key milestones, such as distributions, estate planning, and taxes
- Presented a comprehensive presentation of artificial intelligence as a means to enhance the client-advisor relationship, including the current AI landscape, our strategic recommendations, and a roadmap timeline of product implementation

Westwood Country Club

Lead Server

Rocky River, OH

June 2022 – August 2024

- Built and maintained strong connections with members, ensuring high levels of member satisfaction and overall company efficiency by communicating effectively and directly with managers, fellow servers, and kitchen staff
- Worked collaboratively with kitchen staff and fellow servers to ensure smooth dining operations for the members

ACTIVITIES & LEADERSHIP

Buckeye Capital Investors

Analyst: Media & Communication Sector

Columbus, OH

August 2024 – Present

- 1 of 25 students selected from 150+ applicants to participate and complete a new member program with insights into financial accounting, macroeconomics, fundamental analysis, portfolio management, and valuation techniques
- Creating pitches by completing DCF, comparable company analysis, and risk analysis for companies in the Media and Communications sector as part of an annual stock pitch presented to the entire organization

Buckeye Ventures

Associate: SaaS

Columbus, OH

August 2024 – Present

- 1 of 27 students selected to engage in a new member learning series focused on the fundamentals of private equity and venture capital, such as M&A and LBO modeling, valuation methodologies, and industry analysis
- Conduct research and valuations for firms, supporting projects such as pitching potential take-private transactions
- Completed and pitched DCF, comparable companies, industry, and risk analyses for Zeta Global (NYSE: ZETA)

The Investment Banking Program

Member

Columbus, OH

February 2024 – September 2024

- Acted as a sell-side advisor by completing a DCF, precedent transactions analysis, and comparable companies' analysis for the Mars-Kellanova acquisition and presented to club leaders for a capstone case competition
- Engaged in a 15-week comprehensive training program that provided an understanding of investment banking, including industry history, analyst responsibilities, accounting principles, and valuation methodologies

Chinese Culture and Language Club

President

Rocky River, OH

August 2020 – May 2023

- Designed educational meetings and hands on activities for 30 members that was reflective of various Chinese holidays and festivals, including Chinese New Year, the Lantern Festival, and the Mid-Autumn Festival
- Communicated with the Chinese department to aid in cultural due diligence to ensure the authenticity of provided content and activities, which included Tai Chi Fan, origami paper folding, calligraphy, and dumpling making

CERTIFICATIONS & INTERESTS

- **Sorority and Fraternity Life:** Kappa Delta – Sigma Chapter
- **Wall Street Prep Financial Modeling & Business Valuation:** Includes DCF, LBO, M&A, comparable analyses
- **Interests:** Cleveland Sports, Coffee, Crime Documentaries, Elvis Music, James Bond Movies, and Traveling