

Karthik O'Neil

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EDUCATION

The Ohio State University, Max M. Fisher College of Business

Columbus, OH

Bachelor of Science in Business Administration

May 2027

GPA: 3.87/4.00

- **Specializations:** Finance & Economics | **Minor:** Statistics
- **Provost Scholarship:** Merit-based scholarship awarded to the top 10% of high school seniors
- **Fisher Futures Investment Banking Program:** 1 of 35 students in a highly competitive, faculty-selected program that educates students in investment banking, financial modeling, and business valuation
- **BUSFIN3220 Teaching Assistant:** Leading 75+ students in weekly recitations to review financial concepts and hosting office hours to provide supplementary assistance for Fisher's introductory finance class

WORK EXPERIENCE

Guggenheim Partners

Chicago, IL

Incoming Investment Banking Summer Analyst

June 2026 – August 2026

- Private Equity Advisory Group

IT ExchangeNet

Cleveland, OH

Investment Banking Summer Analyst

May 2025 – August 2025

- Created blind profiles, buyer lists, CIMs, processed NDAs, and managed data for IT & Digital Marketing transactions
 - EX-842: \$11.7M Digital Marketing Agency. Closed 07/24/25. Paragon Consulting acquired by SilverTech Inc.
 - EX-851: \$3.6M UCaaS Solutions Provider. Went to market 05/28/25. Currently under LOI.
 - EX-856: \$9M Cloud ERP Services Provider. Went to market 07/02/25.
- Executed business development through HubSpot sequencing, sourcing via deal platforms, outreach, and seller research
- Laid groundwork for an AI agent to streamline and improve M&A processes with research, testing, and implementation

Golden Door

Newark, NJ (Remote)

Investment & Research Intern

January 2025 – February 2025

- Constructed investment primers focused on Financial Software and broader FinTech to relay market opportunities
- Refined an investment calculator providing advanced data-driven investment decisions for 100+ investors in FinTech

Cleveland Metroparks

Cleveland, OH

Finance & Accounting Intern

May 2024 – August 2024

- Analyzed financial data for ≈\$200mm in assets to visualize trends, patterns, and enable informed decision-making
- Developed an automated golf inventory tracker, improving efficiency and providing revenue insights for 9 golf courses

ACTIVITIES & INVOLVEMENT

Scholars of Finance (SoF)

Columbus, OH

Co-Founder – Ohio State Chapter, Executive Vice President

July 2025 – Present

- Launched Ohio State's SoF chapter, advancing its mission of principled leadership and integrity in Finance
- Leading chapter operations and strategy, managing VPs, and tracking progress on key initiatives and impact metrics

Buckeye Ventures

Columbus, OH

TMT Principal, New Member Development Chair

February 2024 – Present

- Leading TMT sector by organizing take-private pitches and team gatherings, pitched \$EA and won SP '25 competition
- Educating ≈20 new members on the foundations of Private Equity, Venture Capital, accounting, valuation, and markets

Gamma Iota Sigma Business Fraternity

Columbus, OH

Active Member

February 2024 – Present

- Chosen to complete a professional development training program focused on interview, resume, and networking skills
- Attending general body meetings to expand business knowledge, learn from others, and hear from guest speakers

Sports Analytics Association

Columbus, OH

Active Member

August 2023 – October 2024

- Contributed to sports meetings, with an analytics emphasis, to learn about applications through hands-on workshops
- Networked with and heard from industry professionals about opportunities and the growth of analytics in the industry

CERTIFICATIONS & INTERESTS

- **FMC® Level II Certification from Adventis**
 - Built a fully circular and properly formatted 3-statement model from scratch in under 90 minutes
 - Scored 90%+ on two exams covering financial modeling, corporate finance, valuation, and LBO transactions
- **Wall Street Prep Financial & Valuation Modeling:** DCF, LBO, M&A, Trading and Transaction Comparables
- **Interests:** Chess, *Columbo*, Extended Reality, Metaphysics, NFL, Soccer, Tabletop Games, Tactical Sports Analysis