

# Benjamin Y. He

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## EDUCATION

**The Ohio State University, Max M. Fisher College of Business**

**Columbus, OH**

*Bachelor of Science in Business Administration*

*May 2025*

**GPA: 3.95/4.00**

- **Specialization:** Finance and Real Estate
- **Fisher Futures Investment Banking Program:** 1 of 30 students in a highly competitive, faculty-selected program that educates in investment banking, financial modeling, and business valuation
- **Business Scholars Program:** 1 of 56 students selected to participate in a competitive live-in learning community devoted to the personal and professional development of business students
- **Maximus and Max M. Fisher Scholarship:** Merit-based scholarships awarded to students who demonstrated outstanding academic achievement

## WORK EXPERIENCE

**Stifel Financial Corp.**

**St. Louis, MO**

*Incoming Investment Banking Summer Analyst*

*June 2024 – August 2024*

**Dana Incorporated**

**Maumee, OH**

*Finance Intern*

*May 2023 – July 2023*

- Created and standardized a process for all the North American Dana plants to complete a freight analysis, ensuring accurate and transparent pricing on inventory shipments
- Performed a freight analysis for over 20 North American Dana plants and consulted plant controllers on individual calls
- Presented a capstone presentation discussing internship highlights and freight analysis to executive management

**Red Robin**

**Maumee, OH**

*Server*

*May 2022 – August 2022*

- Serviced 200+ guests weekly with food and beverage requests in a timely, professional, and friendly manner
- Capitalized in exceptional menu knowledge to advise customers and upsell menu items when possible

**JCPenney**

**Maumee, OH**

*Sales Associate*

*August 2020 – June 2021*

- Attained customer service skills through a Cooperative Work Experience for high school
- Consulted 1,000+ customers on clothes and ensured customers shopping experience was excellent

## ACTIVITIES & INVOLVEMENTS

**Ohio State Competitive Pickleball Team**

**Columbus, OH**

*Director of Recruitment*

*August 2023 – Present*

- Selected as 1 of 30 players in the Ohio State Club Pickleball from 200 players to represent the college in intercollegiate competitions and tournaments
- Execute a comprehensive recruitment strategy and engage with potential club members through various channels

**Business Scholars (Leadership Council)**

**Columbus, OH**

*Co-President*

*November 2022 – Present*

- Spearhead weekly meetings with leadership council to develop a close-knit community focused on excellence within and outside of classroom
- Orchestrate multiple engagement events throughout the year for Business Scholars to foster a culture of inclusivity

**Deloitte Career Launch Program**

**Columbus, OH**

*Participant*

*September 2022 – March 2023*

- Developed leadership and soft business skills through bi-monthly meetings and workshops
- Accelerated teamwork skills through challenges in workshops and receiving input from Deloitte experts

**Fisher Real Estate Society**

**Columbus, OH**

*Active Member*

*August 2021 – Present*

- Engage in weekly meetings with affluent individuals/companies to foster growth in real estate
- Taking part in site visits, professional development workshops and networking opportunities

## CERTIFICATIONS & INTERESTS

- **Wall Street Prep Financial Modeling & Business Valuation Certification:** Certification in financial modeling and valuations including DCF, LBO, M&A, precedent transactions, and comparable companies
- **Real Estate Licensed in Ohio:** Completed 120 hours of online courses in three weeks with Hondros College in Real Estate Principles and Practices, Finance, Law, and Appraisal
- **Languages:** English, Chinese
- **Interests / Hobbies:** Basketball, Food, Lifting, Music, Pickleball, Running, Traveling