

Richard A. Jones

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Education

The Ohio State University, Max M. Fisher College of Business <i>Bachelor of Science in Business Administration</i> <ul style="list-style-type: none">• Specialization: Finance Minor: Spanish• Fisher Futures Investment Banking Program: 1 of 30 students in a highly competitive, faculty-selected program that educates students in investment banking, financial modeling, and business valuation	Columbus, OH May 2025 GPA: 3.67/4.0
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Professional Experience

Citizens Markets & Advisory <i>Incoming Investment Banking Summer Analyst</i>	Cleveland, OH May 2024 – August 2024
Continental <i>Accounting Analyst</i> <ul style="list-style-type: none">• Analyze and determine accrued expenses for freight expenses from buyout of Goodyear and Veyance Tire• Collect data from thousands of journal entries and initiate reconciliations through Blackline accounting• Monitor and resolve conflicts on Cems between various offices throughout Northern and Southern America	Akron, OH May 2023 – Present
The Ohio State University <i>S2F Student Analyst</i> <ul style="list-style-type: none">• Delegate responsibilities for all Student Life, FOD and Wexner Medical Center facilities during emergencies• Coordinate communication of technology and facility service requests via phone, email, chat, and radio	Columbus, OH January 2023 – August 2023
Hawx Pest Control <i>Sales Representative</i> <ul style="list-style-type: none">• Sold \$71,000 in revenue within my first three months as a door-to-door sales representative• Provided satisfaction through excellent customer service to over one hundred and thirty customers• Developed and executed new sales tactics which were learned through daily team meetings	Atlanta, GA May 2022 - August 2022
Jones Landscaping <i>Owner & Operator</i> <ul style="list-style-type: none">• Conducted a variety of landscaping, structural, and yard work tasks while presenting recommendations• Led and organized a team of three landscapers in completing assignments based off evaluation	Akron, OH May 2021 - August 2021

Leadership & Involvement

Delta Tau Delta Fraternity <i>Committee Member, Delt of the week</i> <ul style="list-style-type: none">• Determine the Delt of the week to a brother who represents the fraternity's core values through his actions• Engage in philanthropic events and participate in brotherhood activities with other aspiring young men	Columbus, OH January 2022 - Present
Fisher Futures Annual Case Competition <i>1st Place</i> <ul style="list-style-type: none">• Pitched the Acquisition of Albertsons by Kroger to J.P. Morgan and Jefferies bankers by building trading comps and DCF models, detailing premiums, and summarizing the industry with four other students	Columbus, OH April 2023
The Investment Banking Program <i>Active Member</i> <ul style="list-style-type: none">• Completed DCF, comparable companies' analysis, and precedent transactions analysis for the Activision Blizzard merger and presented results to club leaders for a capstone case competition• Trained in a 15-week program that provided an understanding of investment banking, including the history of the industry, analyst responsibilities, and valuation methodologies	Columbus, OH February 2022 - October 2022

Interests & Skills

- **Wall Street Prep Financial Modeling & Business Valuation Certification:** Certification in financial modeling and valuations including DCF, LBO, M&A, precedent transactions, and comparable companies
- **Interests:** Beekeeping, Hiking, Lacrosse, Ohio State football, Running, Skiing, Startups, Volunteering
- **Languages:** Spanish (Conversational)