

Jacques-Charles R. Geoffrion

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EDUCATION

The Ohio State University | Fisher College of Business

Bachelor of Science in Business Administration

Columbus, OH

May 2024

GPA: 3.9/4.0

- **Specialization:** Finance | **Minor:** French
- **Fisher Futures Investment Banking Program:** 1 of 28 students in a highly competitive, faculty-selected program which educates students in investment banking, financial modeling, forecasting, and business valuations
- **Study Abroad:** Université de Bourgogne | Centre Internationale d'Études Françaises

University of Toronto | Rotman Commerce

Bachelor of Commerce

Toronto, ON, Canada

September 2020 – May 2021

- **Specialization:** Finance & Economics | **Minor:** Statistics

WORK EXPERIENCE

Houlihan Lokey

Incoming Financial Restructuring Analyst

Chicago, IL

July 2024

Ducera Partners

Investment Banking Summer Analyst

New York City, NY

June 2023 – August 2023

- *Acquisition and Project Financing of a proposed ~\$230mm Asset Purchase for a large Energy Services Provider*
 - Prepared valuation based on DCF and comparables analysis for project finance acquisition
 - Created NPV sensitivity based on different terms including financing, project duration, which guided negotiations for potential purchase and lender terms
- Completed DCF and comparable transaction analyses for M&A and strategic investment decks for a privately-held energy services holding company with ~\$1bn of corporate debt
- Evaluated liquidity, capital structure, financial profile, and credit documents to develop strategic alternatives in support of four pitches for distressed creditors

Candlewood Partners

Investment Banking Summer & Fall Analyst

Cleveland, OH

June 2022 – January 2023

- *Project Transit: Acquisition and Financing of Transportation Merger and Levered Recap for ~\$290mm Company*
 - Researched transportation comparable companies, analyzed relevant transactions, and created industry reports
 - Analyzed and extrapolated revenue and TMS data used to support model assumptions for potential lenders
 - Aided in creation and distribution of CIM and teaser and various other marketing materials
- Developed automated cash and budget reporting system for client portfolio company, reducing monthly report lead times

CarMax

President's Club Sales Consultant

Columbus, OH

December 2020 – May 2022

- Recognized as top sales consultant three consecutive months due to extensive product knowledge and customer interaction
- Initiated, managed, and facilitated financing for 90% of customers by working with various financial institutions

ACTIVITIES & LEADERSHIP

Fisher Futures

Co-Coordinator of Fisher Futures Investment Banking Program

Columbus, OH

August 2023 – Present

- Instruct 30+ students selected for Ohio State's investment banking program in a semester-long weekly long class teaching accounting concepts, valuation techniques, broad-market concepts, and interview preparation
- Lead the Fisher College of Business' premier investment banking and private equity preparatory course

Buckeye Capital Investors

Co-Coordinator of New Member Development

Columbus, OH

October 2022 – Present

- Teach 30+ member new member class, providing instruction in various valuation techniques, company, and risk analysis
- Organized and conducted a semester-long class culminating in a case study competition

Media and Communications Director

September 2020 – October 2022

- Selected as 1 of 24 students from over 200 applications to complete a new member training program focused on accounting, macroeconomics, fundamental analysis, portfolio management, and valuation methodologies
- Completed DCF, comparable companies, industry, and risk analyses for FedEx, presented to board members, and placed first

Investment Banking Program

Member

Columbus, OH

September 2021 – December 2021

- Completed DCF, comparable companies analysis, and precedent transactions analysis for Afterpay-Block merger and presented results to program leaders for capstone case competition

SB Ventures

Founding Partner

Toronto, ON, Canada

September 2020 – May 2021

- Founded consulting club providing 50+ students with project-based experience in private equity, healthcare, and hospitality

INTERESTS

- **Interests:** Christopher Nolan Movies, French Language and Culture, *Good Will Hunting*, Photography, Weightlifting