

Giovanna De Lillo

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EDUCATION

The Ohio State University, Max M. Fisher College of Business

Columbus, OH

Bachelor of Science in Business Administration

May 2025

GPA: 4.00/4.00

- **Specialization:** Finance
- **Fisher Futures Investment Banking Program:** 1 of 30 students in a highly competitive, faculty-selected program that educates students in investment banking, financial modeling, and business valuation
- **National Buckeye Scholarship:** Merit scholarship awarded to the top 25% of out-of-state students

WORK EXPERIENCE

William Blair

Chicago, IL

Incoming Investment Banking Summer Analyst

May 2024

Excalibur LLC

Washington, D.C. (Remote)

Investment Banking Intern

May 2023 – August 2023

- Researched, developed, and customized M&A target lists for global strategic clients in the software industry
- Conducted due diligence on existing target lists comprising over 500 companies, systematically evaluating and analyzing each company to identify the most suitable candidates for the client's objectives

Whole Foods Market

Closter, NJ

In-Store Shopper

May 2022 – August 2022

- Picked, packed, and staged orders in an efficient and accurate manner that consistently surpassed the all-star rate of 67.5 units per hour to keep up with order intake and customer demand
- Rewarded as a Weekly Star for exceeding expectations of the job and making a beneficial impact

Avalon Eyewear

Northvale, NJ

Lens Shipping Clerk

April 2021 – August 2021

- Managed the shipment process by sorting, picking, and packing customer lens orders
- Stored inventory, folded shipping boxes, and organized shelves to prepare for incoming orders

ACTIVITIES & INVOLVEMENT

Alpha Phi: International Women's Fraternity

Columbus, OH

Spirit Committee Member

January 2022 – Present

- Plan and implement Spirit Week activities to prepare chapter members for Primary Recruitment
- Participate in philanthropy events aimed at improving the university and surrounding community
- Raised over \$50,000 as a chapter for the Alpha Phi Foundation in support of women's heart health

Buckeye Capital Investors

Columbus, OH

Media and Communications Associate

September 2021 – Present

- 1 of 24 students selected from over 200 applicants to complete a new member training program focused on financial accounting, macroeconomics, fundamental analysis, and valuation methodologies
- Completed DCF and risk analysis for Lululemon as part of a new member stock pitch competition
- Research stocks for the M&C sector of the SAM Fund, a portfolio managed by BCI students

Investment Banking Program

Columbus, OH

Active Member

February 2022 – October 2022

- Engaged in a strategic 15-week curriculum committed to preparing undergraduate students for a career in the investment banking industry at leading investment banks in the country
- Completed DCF, comparable companies analysis, and precedent transactions analysis for Microsoft's acquisition of Activision Blizzard and presented results to club leaders for a capstone case competition

CERTIFICATIONS & INTERESTS

- **Wall Street Prep Financial Modeling & Business Valuation Certification:** Certified in financial modeling and valuations including DCF, LBO, M&A, precedent transactions, and comparable companies analysis
- **Bloomberg Market Concepts:** Completed a course on equities, fixed income, currencies, and economics
- **Interests:** Ariana Grande Music, Exterior & Interior Design, *Stranger Things*, Sustainability, Thrifting