

Emanuele Gioia

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EDUCATION

The Ohio State University Max M. Fisher College of Business

Columbus, OH

Bachelor of Science in Business Administration

May 2024

• **Specialization:** Finance | **Minor:** Real Estate

GPA: 3.50

- **Fisher Futures Investment Banking Program:** 1 of 28 students in a highly competitive, faculty-selected program that exposes students to investment banking, financial modeling, forecasting and business valuation

PROFESSIONAL EXPERIENCE

Harris Williams and Co.

Minneapolis, MN

Incoming Investment Banking Summer Analyst

June 2023

Copper Run Capital

Columbus, OH

Investment Banking Intern

August 2022–Present

- Developed valuations for buy-side and sell-side engagements using precedent transactions, DCFs, and trading comparables
- Generated lists of potential targets and acquirers for buy-side and sell-side deals based on strategic fit for respective clients
- Created marketing material and industry research reports for client presentations and business development

Lawrence, Evans, and Co.

Columbus, OH

Investment Banking Summer Analyst

May 2022–August 2022

- Built financial models including DCF, trading comparables, and precedent transaction models for healthcare clients
- Reviewed and revised legal documents such as non-disclosure agreements and engagement letters
- Completed detailed reports of industries and found potential acquisition targets for future buy side and sell side processes

Envisage Wealth Management

Columbus, OH

Financial Planning Intern

September 2021–May 2022

- Support financial advisors in managing \$2 billion in AUM by attending client meetings, updating clients' financial plans, and communicating between advisors
- Helped craft 50+ financial plans which detailed goals, cash flow, and retirement estimates for clients

Airforce 7

Madrid, Spain (Virtual)

Market Research Intern

May 2021–August 2021

- Researched the recreational airplane market in countries such as Indonesia, Australia, and New Zealand for potential company expansion

LEADERSHIP AND INVOLVEMENT

The Investment Banking Program

Columbus, OH

Mentor, Former Member

March 2021–Present

- Engaged in a strategic 15-week curriculum committed to preparing freshmen undergraduate students for a career in the investment banking industry at leading investment banks
- Completed a comprehensive training program that provides an understanding of the fundamentals of investment banking, including the history of the industry, analyst responsibilities and valuation

Buckeye Capital Investors

Columbus, OH

Consumer & Retail Managing Director

January 2021–Present

- 1 of 17 students accepted out of 100+ applicants into Ohio State's premier investment club
- Participated in educational series with training in accounting, financial modeling and technical valuation
- Produced and presented valuation and risks section for Costco Wholesale judged by investment banking professionals and achieved 1st place during the New Member Development Stock Pitch

Kappa Delta Rho Social Fraternity

Columbus, OH

Founding Father

January 2021–Present

- Led the re-establishment of the Kappa Chapter to influence positive and lasting change to Ohio State Greek-Life by promoting elite academic achievement, on-campus involvement, and extensive community philanthropic events

CERTIFICATIONS & INTERESTS

- **Wall Street Prep Financial Modeling & Business Valuation Certification:** Certification in financial modeling and valuations including DCF, LBO, M&A, precedent transactions, and comparable companies' analysis
- **Bloomberg Market Concepts:** Completed course on equities, fixed income, currencies, and economics
- **Interests:** Skiing, Soccer, Star Wars, Italian Culture, Traveling