# **Brett R. Smith**

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#### **EDUCATION**

## The Ohio State University, Max M. Fisher College of Business

Columbus, OH

Bachelor of Science in Business Administration with Honors

Expected: May 2025

• **Specializations:** Accounting & Finance **Minor:** Economics

GPA: 3.98

- **Fisher Futures Investment Banking Program:** 1 of 30 students in a highly competitive, faculty-selected program that educates students in investment banking, financial modeling, and business valuation
- **Accounting Honors Program:** 1 of 28 students selected to participate in Fisher's two-year program focusing on enriched accounting education, oral communication, and teamwork

## **WORK EXPERIENCE**

## **Citizens Financial Group**

Boston, MA

Investment Banking Summer Analyst

May 2024

• Incoming 2024 Summer Analyst

#### Advantice Health: TA Associates Portfolio Company

Bridgewater, NJ

Finance & Accounting Intern

June 2022–December 2022, May 2023–Present

- Created a 13-week cash flow model which reduced expected annual interest expense by \$200,000
- Executed EBITDA, free cash flow, and debt-covenant analysis for a private equity portfolio company
- Forecasted future 18 months of cash interest payments accounting for a 2.56% rise in SOFR rates
- Evaluated financial statements and LE1 projections to calculate \$20.5 million in free cash flow

#### **Fisher Global Non-Profit Consulting**

Chiang Mai, Thailand

Consulting Intern

*May 2023* 

- Selected as 1 of 6 students for a global consulting project assisting an ethical elephant foundation
- Conducted website & social media enhancements, which improved tourism engagement by 136%

#### **Ventura Wealth Management**

Yardley, PA

Wealth Management Intern

June 2022-July 2022

- Performed investment research for a wealth management firm with over \$850 million in AUM
- Presented 6 research projects to firm partners on bear market scenarios concerning inflation fears

## LEADERSHIP & INVOLVEMENT

Buckeye Ventures Columbus, OH

Principal: Private Equity Consumer Sector

September 2022–Present

- Contributing to weekly presentations to the 67-member general body with emphasis on PE and VC
- Developing and teaching a learning series to 24 new members emphasizing the PE consumer sector

# **Deloitte Career Launch**

Columbus, OH

Exclusive Participant

September 2022–April 2023

- Selected as 1 of 60 students to engage in partner-led modules covering management and leadership
- Partaking in modules on soft skills, focusing on recognizing business-related strengths & weaknesses

#### The Investment Banking Program

Columbus, OH

Student Member

September 2022–November 2022

- Engaged in a strategic 15-week training program that provided an understanding of investment banking, including the history of the industry, analyst responsibilities, and valuation methodologies
- Completed DCF, comparable companies analysis, and precedent transactions analysis for Activision Blizzard and Microsoft acquisition analysis and presented results for a capstone case competition

## **CERTIFICATIONS & INTERESTS**

- Wall Street Prep Financial Modeling & Business Valuation: Includes DCF, comparable companies analysis, precedent transactions analysis, M&A, and LBO
- Interests: Fantasy Football, NY Sports, Physical Fitness, Performance Psychology, Skiing, Soccer