EBRC Reduces Time Managing Kubernetes by 50% With D2iQ Konvoy

Introduction

EBRC (European Business Reliance Centre), is a leader in data center, cloud, and managed services in Luxembourg, Europe. The company needed a cost-effective KaaS (Kubernetes-as-a-Service) solution with end-to-end support for their customers that could help them accelerate time-to-market. With D2iQ Konvoy, EBRC was able to save time and costs on training and support and get to market faster.

Challenge

EBRC first took a DIY approach to Kubernetes, but deployment and ongoing maintenance was incredibly time consuming. Even with 2 CKAs (Certified Kubernetes Administrators), it took six months to build the foundational Kubernetes platform and the offerings around it. There were a lot of dependencies and tasks involved integrating CNCF (Cloud Native Computing Foundation) components into their on-premise environment, and they didn't have the staffing or domain expertise to operate and scale efficiently. Despite the external technical support from the open-source community, the response times were suffering of the time zones differences and the lack of SLA. EBRC has a strong reputation for being trusted and reliable. They needed a partner who could provide the necessary expertise, technology, and support to meet customer demands in an ever-changing market.

Results Driven by D2iQ Konvoy:

- **50% reduction in time** spent managing Kubernetes internally

- **Less than two months to go live** with staging and production environments

- **Less than one week to migrate** customers from V1 to V2 in production

Solution

With D2iQ Konvoy, EBRC was able to explore new product offerings without having to train and hire new people, or build it themselves. Instead, they could take something from the catalog, test it, validate it with their customers, and stand up their core Kubernetes services in a matter of minutes as opposed to months. Further, D2iQ provided EBRC with domain expertise at every phase of their journey, beyond simply focusing on Kubernetes assistance. Having a dedicated support team who spoke their local language and worked in their time zone enabled them to get up and running as quickly as possible.

Impact

Within two months of implementing D2iQ Konvoy, EBRC was already in production and the time to value was immediate. With D2iQ Konvoy, the team is no longer doing things day-to-day with Kubernetes. With a simplified install of Kubernetes and an opinionated set of supporting services, the result is a 50% reduction in time involved in standing up a production-ready Kubernetes environment. If something breaks, time to resolution is low with the expertise of D2iQ support engineers. With D2iQ as a partner, EBRC can scale new offerings, expand their customer base, and ensure a successful Day 2 operational experience.

❝ D2iQ was another dimension of superb. They took the time to listen to our requests, adjusted the roadmap for what we needed in the future, and gave us access to executive management that we wouldn't have with RedHat OpenShift."

Yuri Colombi,
Head of Solutions and Innovations,
EBRC

d2iq.com | sales@d2iq.com