



GO2 Program



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SunSource.com

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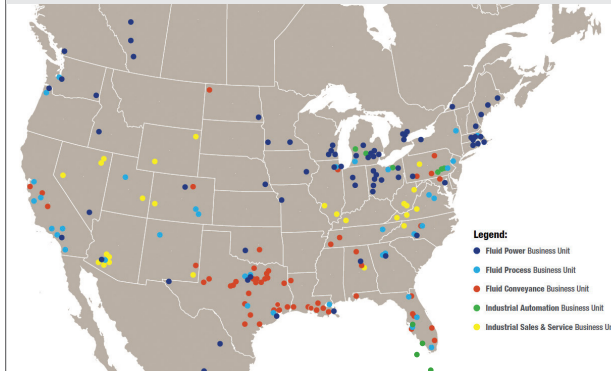


our own

GROW OUR OWN (GO²) is:

- Our rotational development program for recent graduates who desire a career in industrial sales.
- You will have the opportunity to participate in extensive training, receive continuous mentorship, and follow a clear path to career growth.
- Training typically happens within a designated sales hub for a duration of 12 months.
- Upon successful completion of the rotational training program, you will be transferred to your designated territory.

Our Joining Forces Footprint



SunSource Family of Brands



and many others.

Opportunities exist across North America upon completion of the rotational program.

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SunSource and its family of companies represent 215+ locations and 3,000+ employees making up one of North America's leading industrial distribution companies. SunSource provides products and value-added solutions within Fluid Power, Fluid Process, Fluid Conveyance, Industrial Automation, Mobile Equipment, and Service & Repair.



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SKILLS TO SUCCEED:

- 2-year technical degree and/or training in related field
- B.S. Degree in Industrial Distribution, Engineering, Supply Chain / Distribution, Sales, or related is a plus
- Coursework or certifications in Fluid Power, Fluid Process, Fluid Conveyance, Automation or related is a plus
- Related internship or co-op experience is a plus
- Strong ambition to pursue a career in industrial or engineering sales
- Outgoing and able to build professional relationships
- Clear and concise verbal and written communication skills
- Self-motivated to take responsibility for your personal development
- Mechanical interest and Aptitude
- Ability to potentially relocate to one of our training hubs for a period of 12 or more months (Relocation assistance is available)

GOALS OF PROGRAM:

- You will be responsible for developing and growing sales with new and existing customers
- Developing Time and Territory Management skills
- Building and maintaining internal relationships with key support teams
- Hands on training and joint sales calls with experienced Account Managers
- Ongoing interaction with customers problem solving their specific issues and needs
- Ongoing technical/technology and product training

SUNSOURCE OFFERS:

- Industry competitive compensation plan
- Medical / Dental / Vision / 401K
- Paid vacation and Holidays
- Standard M-F work week

