# **SparkED-in-a-Box Guidelines and Rewards!**



## What is SparkED-in-a-Box?

- A toolkit assembled to enable Associates and other advocates to reach out to their education connections (alma maters, professional or municipal education orgs, online programs, nearby campuses, kids' colleges, etc.)
  - Note: our high school option will be available in Fall 2022; SparkED is currently only available for community colleges, universities, and online programs, globally
- Slides are simple, and many include talking points in the Notes below the slide
- If your contact is interested, the SparkED team will step in with further support/setup

### Why do this outreach?

- To spread awareness of the SparkED education program and inspire interest in offering our learning content to empower students with data skills
  - Alteryx wants to become the global thought leader and go-to educator in data analytics
  - To help address the growing skills gap (organizations are struggling to find good talent with data skills)
  - The expansion of our SparkED program also expands the world of Alteryx brand mindshare, Designer expertise, and product preference

### How do I do it?

- SparkED In-a-Box includes ready-to-use tools to make it quick and easy for you:
  - 'How-to' guidelines (this doc)
  - <u>Email outreach template</u> (feel free to modify)
  - <u>Presentation</u> (customized for you)
    - And a quick <u>video</u> to introduce you to this presentation
  - <u>Designer Demo video</u> optional
  - <u>Online form</u> to submit your activity and result, and then earn rewards!

#### Want rewards?

- Complete our online form telling us about your outreach efforts (form can be used more than once for each education lead), and earn the following rewards:
  - You sent an email to an education lead: get a **SparkED t-shirt**
  - Quick overview call completed: get a SparkED stylus pen
  - Lead agrees to a warm hand-off (2<sup>nd</sup> call) with a SparkED education manager: get an email signature block: "I'm a SparkED Advocate"
  - Lead is now using education licenses and offering SparkED learning content: get more **SparkED SWAG and Community recognition**
- We may ask for your input for an impact story to inspire other Associates and Supporters to do similar outreach